



# Q3 2024 Reporting Package

November 14, 2024



TSX:TAL  
AIM: PTAL  
OTCQX: PTALF





## **PetroTal Announces Q3 2024 Financial and Operating Results**

*Q3 2024 average sales and production of 14,760 bopd and 15,203 bopd, respectively*

*Generated Q3 2024 EBITDA of \$47.5 million*

*Exited the quarter with \$133 million in total cash*

*Declaring dividend of \$0.015/share payable December 13, 2024*

**Calgary, AB and Houston, TX – November 14, 2024** – PetroTal Corp. (“PetroTal” or the “Company”) (TSX: TAL, AIM: PTAL and OTCQX: PTALF) is pleased to report its operating and financial results for the three and nine months ended September 30, 2024.

Selected financial and operational information is outlined below and should be read in conjunction with the Company’s unaudited consolidated financial statements and management’s discussion and analysis (“MD&A”) for the three and nine months ended September 30, 2024, which are available on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca) and on the Company’s website at [www.PetroTal-Corp.com](http://www.PetroTal-Corp.com). All amounts herein are in United States dollars unless otherwise stated.

### **Selected Q3 2024 Highlights**

- Average Q3 2024 sales and production of 14,760 and 15,203 barrels (“bbls”) of oil per day (“bopd”), respectively;
- Despite record low river levels on PetroTal’s primary export route, production volumes were 39% higher than the same period last year (10,909 bopd) and 17% ahead of previous Q3 guidance (13,000 bopd);
- Generated Q3 2024 EBITDA<sup>(1)</sup> and free funds flow<sup>(1)</sup> of \$47.5 million (\$35.00/bbl) and \$6.5 million (\$4.82/bbl), respectively;
- Capital expenditures (“Capex”) totaled \$43.0 million in Q3 2024, primarily associated with the drilling of wells 5WD and 20H;
- Exited Q3 2024 with \$133 million in total cash (\$121 million unrestricted), an increase of \$20 million compared to the same period last year;
- Ended the quarter with a net surplus of \$10.1 million, compared to \$50.3 million at the end of the prior quarter, and \$86.5 million at the end of Q3 2023. The decline in net surplus is mainly due to the impact of falling oil prices on a long-term, unrealized derivative liability, as well as to working capital adjustments associated with the Company’s ongoing capital program;

- Successfully drilled two new wells in the quarter, including one water disposal well and one production well. The 20H well has produced an average of 4,209 bopd over the last 14 days, as Bretaña field production and exports have returned to capacity;
  - For the first time at Bretaña, PetroTal drilled and tested a lateral into the Upper Vivian sandstone (VS1). The brief production test of this zone in the 20H well flowed 320 bopd, potentially setting the stage for incremental reserve additions at year-end 2024;
  - Q3 2024 net income totaled \$7.2 million (\$0.01/share), representing the 19th straight quarter in which PetroTal has returned net income profits; and,
  - Paid total dividends of \$0.015/share and repurchased 1.0 million common shares in Q3 2024, representing approximately \$14.3 million of total capital returned to shareholders (approximately 3.5% of September 30, 2024 market capitalization).
- (1) Non-GAAP (defined below) measure that does not have any standardized meaning prescribed by GAAP and therefore may not be comparable with the calculation of similar measures presented by other entities. See “Selected Financial Measures” section.

**Manuel Pablo Zuniga-Pflucker, President and Chief Executive Officer, commented:**

*“The third quarter is typically the most challenging period of the year for PetroTal, due to seasonal declines in river levels which impact our ability to export crude oil from the Bretaña field. With that in mind, I am proud of the results our team has delivered this quarter. Although production declined relative to the prior quarter, we increased output by 39% compared to the same period last year and our YTD production is now tracking 23% higher than the first nine months of 2023, all while the Company is building cash and returning more than \$51 million to shareholders through dividends and buybacks.*

*Looking ahead to 2025, PetroTal is well prepared to handle a period of lower oil prices. We have no debt and a stable, high-margin production base. As planned, our drilling program at Bretaña is pausing in Q1 2025, while we import a new, modern drilling rig to Peru. The new drilling rig is expected to drive material cost savings, while allowing us to control the pace of development, giving us a higher degree of flexibility to respond to changes in oil pricing as necessary. We look forward to providing detailed guidance on our 2025 budget and operational program in January.”*

## Selected Financial Highlights

|   | Three Months Ended |           |           |           | Nine Months Ended |           |           |           |
|---|--------------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|
|   | Q3-2024            |           | Q2-2024   |           | Q3-2024           |           | Q3-2023   |           |
|   | \$/bbl             | \$ 000    | \$/bbl    | \$ 000    | \$/bbl            | \$ 000    | \$/bbl    | \$ 000    |
| Average Production (bopd)                 |                    | 15,203    |           | 18,290    |                   | 17,329    |           | 14,040    |
| Average sales (bopd)                      |                    | 14,760    |           | 18,050    |                   | 17,044    |           | 14,214    |
| Total sales (bbls) <sup>(1)</sup>         |                    | 1,357,961 |           | 1,642,578 |                   | 4,670,076 |           | 3,880,424 |
| Average Brent price                       | \$77.74            |           | \$83.87   |           | \$80.85           |           | \$81.88   |           |
| Contracted sales price, gross             | \$78.58            |           | \$83.92   |           | \$81.37           |           | \$80.35   |           |
| Tariffs, fees and differentials           | (\$20.52)          |           | (\$21.15) |           | (\$20.87)         |           | (\$20.34) |           |
| Realized sales price, net                 | \$58.06            |           | \$62.76   |           | \$60.50           |           | \$60.01   |           |
| Oil revenue <sup>(1)</sup>                | \$58.06            | \$78,850  | \$62.76   | \$103,086 | \$60.50           | \$282,519 | \$60.01   | \$232,865 |
| Royalties <sup>(2)</sup>                  | \$5.47             | \$7,433   | \$6.08    | \$9,991   | \$5.77            | \$26,924  | \$5.40    | \$20,972  |
| Opex (excl. Erosion Control)              | \$8.23             | \$11,176  | \$6.10    | \$10,023  | \$6.53            | \$30,477  | \$5.78    | \$22,436  |
| Opex (Erosion Control)                    | \$0.40             | \$548     |           |           | \$0.12            | \$548     |           |           |
| Direct Transportation:                    |                    |           |           |           |                   |           |           |           |
| Diluent                                   | \$0.90             | \$1,218   | \$1.16    | \$1,898   | \$1.00            | \$4,684   | \$1.25    | \$4,838   |
| Barging                                   | \$0.68             | \$927     | \$0.58    | \$951     | \$0.62            | \$2,883   | \$0.68    | \$2,647   |
| Diesel                                    | \$0.13             | \$173     | \$0.11    | \$186     | \$0.09            | \$439     | \$0.10    | \$374     |
| Storage                                   | \$0.51             | \$690     | \$0.01    | \$12      | \$0.05            | \$245     | \$0.54    | \$2,114   |
| Total Transportation                      | \$2.22             | \$3,008   | \$1.86    | \$3,047   | \$1.76            | \$8,251   | \$2.57    | \$9,973   |
| Net Operating Income <sup>(3,4)</sup>     | \$41.74            | \$56,685  | \$48.72   | \$80,025  | \$46.32           | \$216,319 | \$46.26   | \$179,484 |
| G&A                                       | \$6.75             | \$9,160   | \$6.41    | \$10,528  | \$5.94            | \$27,757  | \$5.02    | \$19,462  |
| EBITDA <sup>(3)</sup>                     | \$35.00            | \$47,526  | \$42.31   | \$69,499  | \$40.38           | \$188,562 | \$41.24   | \$160,021 |
| Adjusted EBITDA <sup>(3,5)</sup>          | \$36.49            | \$49,556  | \$45.78   | \$75,201  | \$42.14           | \$196,805 | \$42.19   | \$163,721 |
| Net Income                                | \$5.29             | \$7,179   | \$21.56   | \$35,406  | \$19.32           | \$90,208  | \$22.93   | \$88,975  |
| Basic Shares Outstanding (000)            |                    | 913,259   |           | 914,196   |                   | 913,259   |           | 917,454   |
| Market Capitalization <sup>(6)</sup>      |                    | \$429,231 |           | \$504,152 |                   | \$429,231 |           | \$522,519 |
| Net Income/Share (\$/share)               |                    | \$0.01    |           | \$0.04    |                   | \$0.10    |           | \$0.10    |
| Capex                                     |                    | \$43,019  |           | \$38,867  |                   | \$112,238 |           | \$76,296  |
| Free Funds Flow <sup>(3) (7)</sup>        | \$4.81             | \$6,537   | \$22.12   | \$36,334  | \$18.11           | \$84,567  | \$22.53   | \$87,424  |
| % of Market Capitalization <sup>(6)</sup> |                    | 1.5%      |           | 7.2%      |                   | 19.7%     |           | 15.8%     |
| Total Cash <sup>(8)</sup>                 |                    | \$133,072 |           | \$95,859  |                   | \$133,072 |           | \$112,827 |
| Net Surplus (Debt) <sup>(3) (9)</sup>     |                    | \$10,124  |           | \$50,324  |                   | \$10,124  |           | \$86,545  |

1. Approximately 89% of Q3 2024 sales were through the Brazilian route vs 87% in Q2 2024.

2. Royalties include the impact of the 2.5% community social trust.

3. Non-GAAP (defined below) measure that does not have any standardized meaning prescribed by GAAP and therefore may not be comparable with the calculation of similar measures presented by other entities. See "Selected Financial Measures" section.

4. Net operating income represents revenues less royalties, operating expenses, and direct transportation.

5. Adjusted EBITDA is net operating income less general and administrative ("G&A") and plus/minus realized derivative impacts.

6. Market capitalization for Q3 2024, Q2 2024 and Q3 2023 assume share prices of \$0.53, \$0.56, and \$0.45 respectively on the last trading day of the quarter.

7. Free funds flow is defined as adjusted EBITDA less capital expenditures. See "Selected Financial Measures" section.

8. Includes restricted cash balances.

9. Net Surplus (Debt) = Total cash + all trade and net VAT receivables + short and long term net derivative balances – total current liabilities – long term debt – non current lease liabilities – net deferred tax – other long term obligations.

### Q3 2024 Financial Variance Summary

| US\$/bbl Variance Summary                   | Three months ended |                |                  | Nine months ended |                |                 |
|---|--------------------|----------------|------------------|-------------------|----------------|-----------------|
|   | Q3 2024            | Q2 2024        | Variance         | Q3 2024           | Q3 2023        | Variance        |
| <b>Oil Sales (bopd)</b>                     | <b>14,760</b>      | <b>18,050</b>  | <b>(3,290)</b>   | <b>17,044</b>     | <b>14,214</b>  | <b>2,830</b>    |
| <b>Average Brent Price</b>                  | <b>\$77.74</b>     | <b>\$83.87</b> | <b>(\$6.13)</b>  | <b>\$80.85</b>    | <b>\$81.88</b> | <b>(\$1.03)</b> |
| <b>Realized Sales Price</b>                 | <b>\$58.06</b>     | <b>\$62.76</b> | <b>(\$4.70)</b>  | <b>\$60.50</b>    | <b>\$60.01</b> | <b>\$0.49</b>   |
| Royalties                                   | \$5.47             | \$6.08         | (\$0.61)         | \$5.77            | \$5.40         | \$0.37          |
| Total OPEX and Transportation               | \$10.85            | \$7.96         | \$2.89           | \$8.41            | \$8.35         | \$0.06          |
| <b>Net Operating Income<sup>(1,2)</sup></b> | <b>\$41.74</b>     | <b>\$48.72</b> | <b>(\$6.98)</b>  | <b>\$46.32</b>    | <b>\$46.26</b> | <b>\$0.06</b>   |
| G&A   | \$6.75             | \$6.41         | \$0.34           | \$5.94            | \$5.02         | \$0.92          |
| <b>EBITDA</b>                               | <b>\$35.00</b>     | <b>\$42.31</b> | <b>(\$7.31)</b>  | <b>\$40.38</b>    | <b>\$41.24</b> | <b>(\$0.86)</b> |
| Net Income                                  | \$5.29             | \$21.56        | (\$16.27)        | \$19.32           | \$22.93        | (\$3.61)        |
| <b>Free Funds Flow<sup>(1,3)</sup></b>      | <b>\$4.81</b>      | <b>\$22.12</b> | <b>(\$17.31)</b> | <b>\$18.11</b>    | <b>\$22.53</b> | <b>(\$4.42)</b> |

- Sales volumes declined by 18% QoQ, due to seasonal patterns in river levels which constrain PetroTal's ability to export crude oil from the Bretaña field. However, on a YTD basis, sales volumes are tracking 20% above prior year levels;
- Brent oil prices declined by \$6.13/bbl in Q3, compared to Q2 2024. However, PetroTal's realized sale price only declined by \$4.70/bbl. Relative to 2023, Brent oil and PetroTal's realized sale price are essentially unchanged on a YTD basis;
- Operating and transportation expenses increased by \$2.89/bbl in Q3 2024, mainly due to barging and logistics costs associated with the pilot shipment of Bretaña crude to the OCP in Ecuador. However, on a YTD basis, operating and transportation costs are essentially unchanged relative to last year;
- Net operating income and EBITDA both fell by approximately \$7.00/bbl relative to the prior quarter, due in approximately equal parts to a decline in realized pricing and higher operating costs.
- Net income fell by \$16.27/bbl in Q3 2024, mainly due to a large unrealized derivative loss (\$21.5 million, or \$15.82/bbl) related to the Company's historical crude oil sales with PetroPeru.

1. See "Selected Financial Measures".

2. Net operating income represents revenues less royalties, operating expenses, and direct transportation.

3. Free funds flow is defined as adjusted EBITDA less capital expenditures.

4. Net Surplus (Debt) = Total cash + all trade and net VAT receivables + short and long term net derivative balances – total current liabilities – long term debt – non current lease liabilities – net deferred tax – other long term obligations.

## **Additional Financial and Operating Updates during, and subsequent to September 30, 2024**

### **Current Production**

Bretaña field production has averaged 21,136 bopd in the first ten days of November, and 16,400 bopd on a Q4 2024 to-date basis. Supported by the results of its ongoing drilling program, PetroTal was able to respond quickly to rising river levels in mid-October and returned field production to capacity within a matter of days. The Company continues to observe strong production response from recently-drilled wells; the 20H well averaged 4,086 bopd over the last week of October, while wells 18H and 19H averaged 2,589 bopd and 2,774 bopd, respectively. PetroTal is reiterating previous guidance for Q4 2024 production to average approximately 18,500 bopd, on capital spending of \$41-\$53 million.

### **2024 Guidance**

PetroTal reaffirms guidance for corporate production to average 16,500 to 17,500 bopd in 2024, on total capital spending of \$150-175 million. With Brent oil prices averaging approximately \$78.00/bbl YTD through October, in-line with the Company's original budget assumption of \$77.00/bbl, 2024 annual EBITDA is still expected to fall within a range of \$200-\$240 million.

### **Drilling Update**

As disclosed previously, PetroTal commenced drilling well 21H at Bretaña on September 25, 2024. The well reached Total Depth in early November, and was brought onstream on November 9. The Company will provide an update on initial flow rates once the well has been onstream for at least 30 days. PetroTal will now drill the 22H and 23H locations, before pausing the Bretaña drilling program in Q1/25. Well 21H was drilled on-time and on-budget, at a cost of approximately \$14.4 million.

### **Drilling Rig Acquisition**

On October 11, 2024, PetroTal executed an agreement to acquire a drilling rig from a Houston-based equipment company. The purchase of the rig was financed through a lease agreement with a Peruvian bank, for a term of 36 months at a payment of approximately \$0.5 million per month. PetroTal intends to import the rig to Peru in Q1 2025, and expects to bear approximately \$3.0 million in one-time costs associated with the transportation and commissioning of the rig. The new drilling rig is expected to drive several key benefits for PetroTal, including immediate savings on day rates and improved uptime, while retaining more flexibility over its drilling program.

### **Erosion Control Project**

Preparation for the erosion control project is ongoing. On October 10, 2024, PetroTal agreed to contract terms with its construction consortium, which were subsequently approved by the Company's Board of Directors on October 25. The key details of the project are consistent with PetroTal's existing public disclosure; the Company intends to invest \$65-\$75 million in erosion control over the next 18 months, with most of the cash impact to be felt in 2025. In total, it is expected that approximately 60-65% of the project costs will be allocated to opex, while 35-40% will be allocated to capex. PetroTal completed the advance purchase of steel components for the erosion

control project in Q3 2024, at a cost of \$7.3 million; these components have been included in inventory as of September 30, 2024.

### **Cash and Liquidity Update**

PetroTal ended Q3 2024 with a total cash position of approximately \$133 million, of which \$121 million was unrestricted. This compares to total cash of \$96 million at the end of Q2 2024, and \$113 million at the same time last year. Net Surplus, a non-IFRS measure which PetroTal uses to describe its liquidity position net of working capital and various non-current liabilities, declined to \$10.1 million at the end of Q3 2024 (from \$50.3 million at the end of Q2 2024). The quarter-over-quarter decline was due to an unrealized change in the value of PetroTal's embedded derivative liability, associated with the Company's historical sales agreement with PetroPeru, and to other working capital adjustments. The change in value of the derivative liability was mainly due to a decline in forward oil prices. PetroTal still has 1.9 million barrels of pending crude sales with PetroPeru, of which 0.4 million barrels are expected to occur in 2025, and the Company will continue to adjust the value of this derivative liability at the end of each fiscal quarter.

During the quarter, PetroTal obtained two lines of credit with Peruvian banks, totaling \$30 million. The interest rates are determined by the prevailing market rate at the time of borrowing, and the lines of credit have payment terms of 120-180 days. PetroTal now has total credit capacity of \$77 million, which is completely undrawn at the time of this report.

As disclosed previously, PetroTal entered into a hedge agreement during Q3 2024, for an average of 172,000 barrels per month through August 2025. The costless collars have a Brent floor price of \$65.00/bbl and a ceiling of \$84.25/bbl, with a cap of \$104.25/bbl. Subsequent to the end of the quarter, the Company executed hedges on an additional 570,000 barrels, at the same terms as the initial agreement. PetroTal is now hedged on approximately 50% of its forecast crude oil sales through January 2025, and approximately 25% of its oil sales through August 2025.

### **Share Buyback Plan Update**

PetroTal's updated liquidity strategy prioritizes dividend sustainability, the company's ongoing development program, and erosion control working capital requirements. In Q3 2024, the Company set additional constraints on the share buyback program that better align daily buyback execution with lower share prices. As a result, the volume of buybacks decreased compared to previous quarters. The Company will continue to monitor buyback levels and will operate in the quarterly approved bandwidths announced in May 2024.

### **Q3 2024 dividend declaration**

A cash dividend of USD\$0.015 per common share has been declared to be paid in Q4 2024. This represents a 13% annualized yield based on the current share price. The dividend will be paid according to the following timetable:

- Ex dividend date: November 28, 2024
- Record date: November 29, 2024
- Payment date: December 13, 2024

The dividend is an eligible dividend for the purposes of the Income Tax Act (Canada) and investors should note that the excess liquidity sweep portion of all future dividends may be subject to fluctuations up or down in

accordance with the Company's return of capital policy. Shareholders outside of Canada should contact their respective brokers or registrar agents for the appropriate tax election forms regarding this dividend.

### **Corporate Presentation Update**

The Company has updated its Corporate Presentation, which is available for download or viewing at [www.petrotalcorp.com](http://www.petrotalcorp.com).

### **Q3 2024 Webcast Link for November 14, 2024**

PetroTal will host a webcast for its Q3 2024 results on November 14, 2024 at 9am CT (Houston) and 3pm BST (London). Please see the link below to register.

[https://brrmedia.news/PTAL\\_Q3\\_24](https://brrmedia.news/PTAL_Q3_24)

### **ABOUT PETROTAL**

PetroTal is a publicly traded, tri-quoted (TSX: TAL, AIM: PTAL and OTCQX: PTALF) oil and gas development and production Company domiciled in Calgary, Alberta, focused on the development of oil assets in Peru. PetroTal's flagship asset is its 100% working interest in the Bretaña Norte oil field in Peru's Block 95, where oil production was initiated in June 2018. In early 2022, PetroTal became the largest crude oil producer in Peru. The Company's management team has significant experience in developing and exploring for oil in Peru and is led by a Board of Directors that is focused on safely and cost effectively developing the Bretaña oil field. It is actively building new initiatives to champion community sensitive energy production, benefiting all stakeholders.

For further information, please see the Company's website at [www.petrotal-corp.com](http://www.petrotal-corp.com), the Company's filed documents at [www.sedarplus.ca](http://www.sedarplus.ca), or below:

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**READER ADVISORIES**

*FORWARD-LOOKING STATEMENTS: This press release contains certain statements that may be deemed to be forward-looking statements. Such statements relate to possible future events, including, but not limited to: oil production levels and production capacity; PetroTal's 2024 program for drilling, completions and other activities; plans and expectations with respect to the OCP and Ecuador export pilot (including the expectation that pilot oil will travel approximately 1,000 km by barge to Block 19); and PetroTal's expectations with respect to projects and key initiatives to be financed with contributions from the Social Trust Fund. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as "anticipate", "believe", "expect", "plan", "estimate", "potential", "will", "should", "continue", "may", "objective", "intend" and similar expressions. The forward-looking statements provided in this press release are based on management's current belief, based on currently available information, as to the outcome and timing of future events. The forward-looking statements are based on certain key expectations and assumptions made by the Company, including, but not limited to, expectations and assumptions concerning the ability of existing infrastructure to deliver production and the anticipated capital expenditures associated therewith, the ability to obtain and maintain necessary permits and licenses, the ability of government groups to effectively achieve objectives in respect of reducing social conflict and collaborating towards continued investment in the energy sector, reservoir characteristics, recovery factor, exploration upside, prevailing commodity prices and the actual prices received for PetroTal's products, including pursuant to hedging arrangements, the availability and performance of drilling rigs, facilities, pipelines, other oilfield services and skilled labour, royalty regimes and exchange rates, the impact of inflation on costs, the application of regulatory and licensing requirements, the accuracy of PetroTal's geological interpretation of its drilling and land opportunities, current legislation, receipt of required regulatory approval, the success of future drilling and development activities, the performance of new wells, future river water levels, the Company's growth strategy, general economic conditions and availability of required equipment and services. PetroTal cautions that forward-looking statements relating to PetroTal are subject to all of the risks, uncertainties and other factors, which may cause the actual results, performance, capital expenditures or achievements of the Company to differ materially from anticipated future results, performance, capital expenditures or achievement expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially from those set forth in the forward-looking statements include, but are not limited to, risks associated with the oil and gas industry in general (e.g., operational risks in development, exploration and production; delays or changes in plans with respect to exploration or development projects or capital expenditures; the uncertainty of reserve estimates; the uncertainty of estimates and projections relating to production, costs and expenses; and health, safety and environmental*

risks), business performance, legal and legislative developments including changes in tax laws and legislation affecting the oil and gas industry and uncertainties resulting from potential delays or changes in plans with respect to exploration or development projects or capital expenditures, credit ratings and risks, fluctuations in interest rates and currency values, changes in the financial landscape both domestically and abroad, including volatility in the stock market and financial system, wars (including Russia's war in Ukraine and the Israeli-Hamas conflict), regulatory developments, commodity price volatility, price differentials and the actual prices received for products, exchange rate fluctuations, legal, political and economic instability in Peru, access to transportation routes and markets for the Company's production, changes in legislation affecting the oil and gas industry, changes in the financial landscape both domestically and abroad (including volatility in the stock market and financial system) and the occurrence of weather-related and other natural catastrophes. Readers are cautioned that the foregoing list of factors is not exhaustive. Please refer to the annual information form for the year ended December 31, 2023 and the management's discussion and analysis for the three months ended March 31, 2024 for additional risk factors relating to PetroTal, which can be accessed either on PetroTal's website at [www.petrotal-corp.com](http://www.petrotal-corp.com) or under the Company's profile on [www.sedarplus.ca](http://www.sedarplus.ca). The forward-looking statements contained in this press release are made as of the date hereof and the Company undertakes no obligation to update publicly or revise any forward-looking statements or information, whether as a result of new information, future events or otherwise, unless so required by applicable securities laws.

**OIL REFERENCES:** All references to "oil" or "crude oil" production, revenue or sales in this press release mean "heavy crude oil" as defined in National Instrument 51-101 - Standards of Disclosure for Oil and Gas Activities ("NI 51-101").

**SHORT TERM RESULTS:** References in this press release to peak rates, initial production rates, current production rates, 30-day production rates and other short-term production rates are useful in confirming the presence of hydrocarbons, however such rates are not determinative of the rates at which such wells will commence production and decline thereafter and are not indicative of long-term performance or of ultimate recovery. While encouraging, readers are cautioned not to place reliance on such rates in calculating the aggregate production of PetroTal. The Company cautions that such results should be considered to be preliminary.

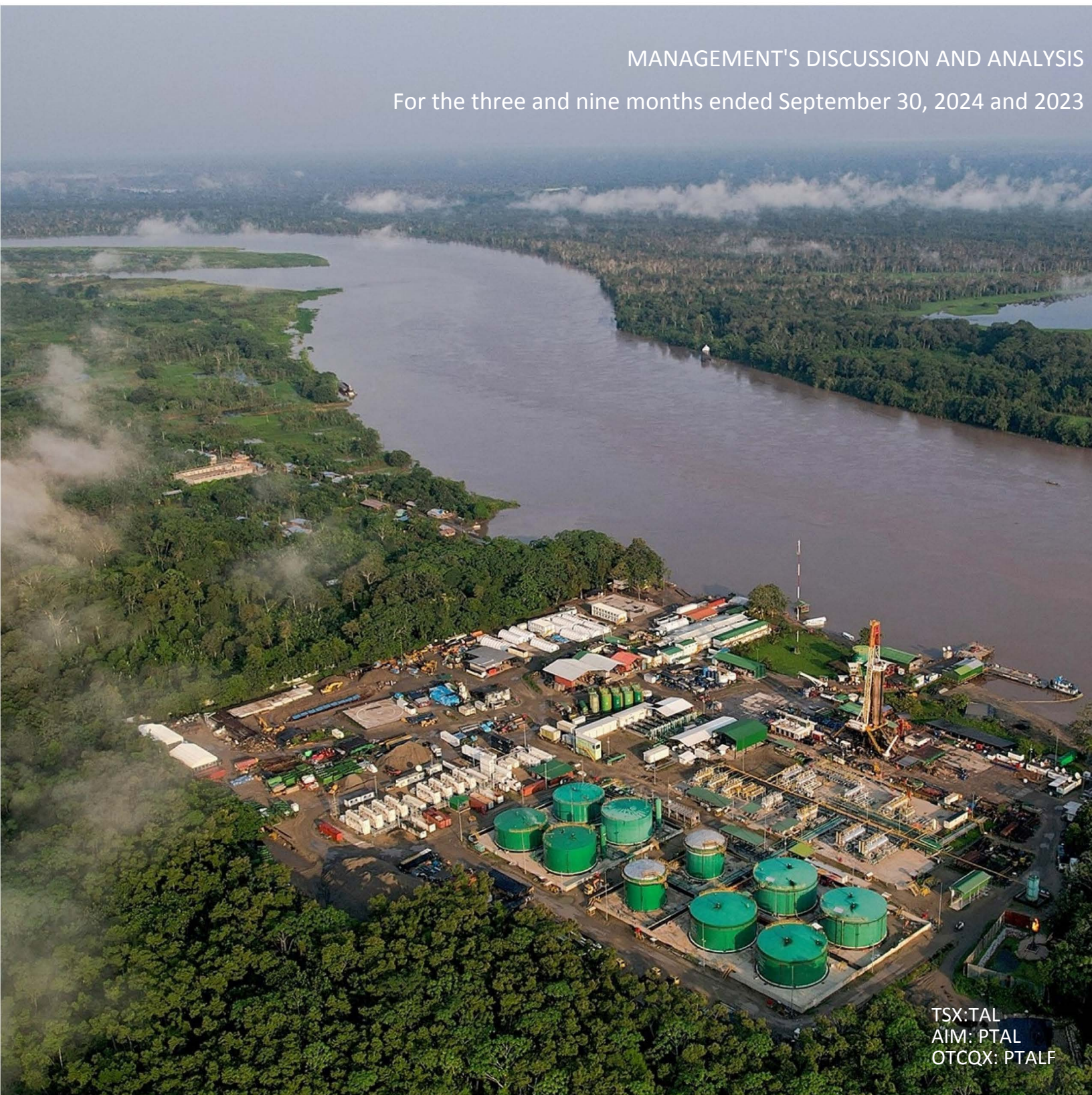
**FOFI DISCLOSURE:** This press release contains future-oriented financial information and financial outlook information (collectively, "FOFI") about PetroTal's prospective results of operations and production results, 2024 drilling program and budget, well investment payback, cash position, liquidity and components thereof, all of which are subject to the same assumptions, risk factors, limitations and qualifications as set forth in the above paragraphs. FOFI contained in this press release was approved by management as of the date of this press release and was included for the purpose of providing further information about PetroTal's anticipated future business operations. PetroTal and its management believe that FOFI has been prepared on a reasonable basis, reflecting management's best estimates and judgments, and represent, to the best of management's knowledge and opinion, the Company's expected course of action. However, because this information is highly subjective, it should not be relied on as necessarily indicative of future results. PetroTal disclaims any intention or obligation to update or revise any FOFI contained in this press release, whether as a result of new information, future events or otherwise, unless required pursuant to applicable law. Readers are cautioned that the FOFI contained in this press release should not be used for purposes other than for which it is disclosed herein. All FOFI contained in this press release complies with the requirements of Canadian securities legislation, including NI 51-101. Changes in forecast commodity prices, differences in the timing of capital expenditures, and variances in average production estimates can have a significant impact on the key performance measures included in PetroTal's guidance. The Company's actual results may differ materially from these estimates.





## MANAGEMENT'S DISCUSSION AND ANALYSIS

For the three and nine months ended September 30, 2024 and 2023



TSX:TAL  
AIM: PTAL  
OTCQX: PTALF

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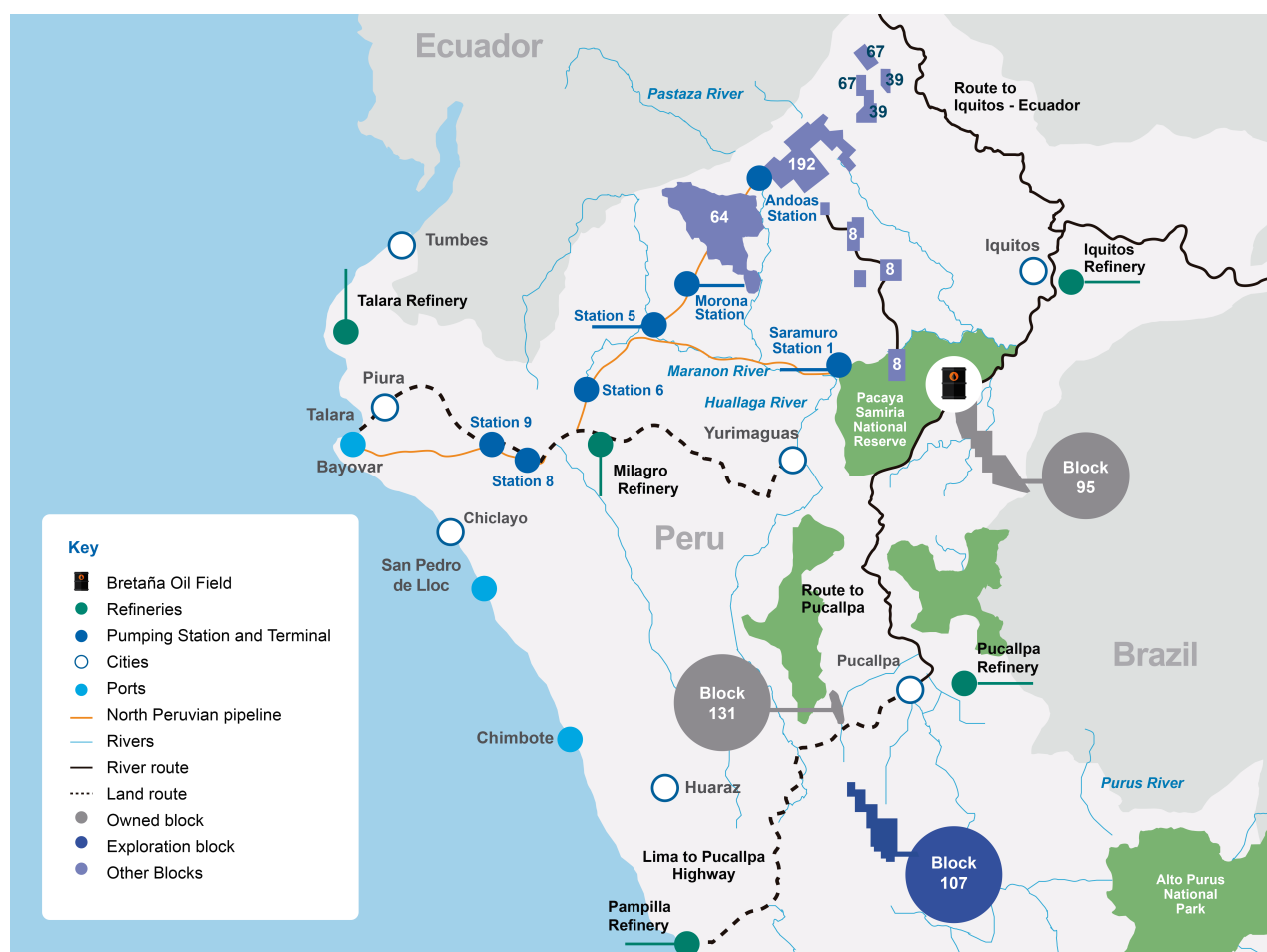
## MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis ("MD&A") of the operating results and financial condition of PetroTal Corp. ("PetroTal" or the "Company") for the three and nine months ended September 30, 2024 and 2023, is dated November 11, 2024, and should be read in conjunction with the Company's unaudited condensed interim consolidated Financial Statements ("Financial Statements") for the three and nine months ended September 30, 2024 and 2023. The Financial Statements were prepared by management in accordance with International Accounting Standards ("IAS") 34-Interim Financial Reporting as issued by the International Accounting Standards Board, which are also generally accepted accounting principles ("GAAP") for publicly accountable enterprises in Canada.

Financial figures throughout this MD&A are stated in thousands of United States dollars ("\$" or "USD") unless otherwise indicated. This MD&A contains forward-looking statements that should be read in conjunction with the Company's disclosure under "*Forward-Looking Statements and Business Risks*".

### 1. CORPORATE OVERVIEW

PetroTal Corp. is a publicly-traded (TSX: TAL, AIM: PTAL, and OTCQX: PTALF) international oil and gas company incorporated and domiciled in Canada, with management based in Houston, Texas and Lima, Peru. Through its two subsidiaries in Peru, the Company is currently engaged in the ongoing development of hydrocarbons in Block 95 with a focus on the development of, and production from the Bretana oil field. The Company also has exploration prospects and leads in Block 107, in addition to those in Block 95.



The Bretana oil field is located in the Marañon Basin of northern Peru. To date, this basin has produced more than one billion barrels of oil. Approximately 70% of the oil in the Marañon Basin has been produced from the Vivian formation and approximately 30% from the Chonta formation. The Vivian formation is known as a quality oil reservoir with high permeabilities and strong aquifer support. Generally, this type of reservoir achieves the highest oil recoveries. The Chonta formation is immediately below the Vivian and typically produces medium to light oil; the Company is focused on the Vivian formation. The Company has a 100% working interest in the Bretana oil field.



## 2. OVERVIEW AND SELECTED INFORMATION

The following table summarizes key financial and operating highlights associated with the Company's performance for the periods ended September 30, 2024 and September 30, 2023.

### RESULTS AT A GLANCE

|   | Three Months Ended September 30 |            | Nine Months Ended September 30 |            |
|---|---------------------------------|------------|--------------------------------|------------|
|   | 2024                            | 2023       | 2024                           | 2023       |
| <b>Financial</b>                        |                                 |            |                                |            |
| Oil revenue                             | \$78,850                        | \$69,142   | \$282,519                      | \$232,865  |
| Royalties                               | (\$7,433)                       | (\$5,835)  | (\$26,924)                     | (\$20,972) |
| Net operating income <sup>(1)</sup>     | \$56,685                        | \$49,396   | \$216,319                      | \$179,484  |
| Commodity price derivatives (gain) loss | \$21,481                        | (\$12,701) | \$13,149                       | \$818      |
| Net income                              | \$7,179                         | \$25,359   | \$90,208                       | \$88,975   |
| Basic earnings per share (\$/share)     | \$0.01                          | \$0.03     | \$0.10                         | \$0.10     |
| Capital expenditures                    | \$43,019                        | \$17,010   | \$112,238                      | \$76,296   |
| <b>Operating</b>                        |                                 |            |                                |            |
| Average production (bopd)               | 15,203                          | 10,909     | 17,329                         | 14,040     |
| Average sales (bopd)                    | 14,760                          | 11,553     | 17,044                         | 14,214     |
| Average Brent price (\$/bbl)            | 77.74                           | 84.65      | 80.85                          | 81.88      |
| Contracted sales price (\$/bbl)         | 78.58                           | 84.31      | 81.37                          | 80.35      |
| Netback (\$/bbl) <sup>(1)</sup>         | 41.74                           | 46.47      | 46.32                          | 46.26      |
| Free funds flow <sup>(2)</sup>          | \$6,537                         | \$26,560   | \$84,567                       | \$87,424   |
| <b>Balance Sheet</b>                    |                                 |            |                                |            |
| Cash and restricted cash                | \$133,072                       | \$112,827  | \$133,072                      | \$112,827  |
| Working capital                         | \$124,439                       | \$162,958  | \$124,439                      | \$162,958  |
| Total assets                            | \$746,131                       | \$618,200  | \$746,131                      | \$618,200  |
| Current liabilities                     | \$112,665                       | \$61,584   | \$112,665                      | \$61,584   |
| Equity                                  | \$503,756                       | \$462,557  | \$503,756                      | \$462,557  |

(1) Net operating income ("NOI") and Netback represent revenues less royalties, operating expenses and direct transportation.

(2) Free funds flow does not have standardized meaning prescribed by GAAP and therefore may not be comparable with the calculation of similar measures for other entities. See "Non-GAAP Measures" section.

## 3. Q3 2024 HIGHLIGHTS

The Company reached several key operational and financial achievements as described below:

### Q3 2024 Operational Highlights

- Oil production of 1,398,693 barrels ("mmbbls"), an average of 15,203 barrels of oil per day ("bopd"), a decrease of 17% from 18,290 bopd in Q2 2024, and a 39% increase from 10,909 bopd in Q3 2023. At September 30, 2024, the Company has 20 producing wells and 4 water disposal wells;
- Oil sales allocations were 89% as export through Brazil and 11% to the Iquitos refinery;
- PetroTal finished drilling horizontal well 20H ("20H") in September 2024. For the first time at the Bretana field, this well was completed in both the main producing Vivian sandstone reservoir ("VS2") and a secondary target in the Upper Vivian sand ("VS1"). The well achieved a peak daily production rate of 5,357 bopd, while averaging 2,932 bopd in its first seven days on stream. Well 20H was completed on time and budget, at a cost of approximately \$15.5 million;
- The Company is progressing its preventive riverbank erosion control program aimed to protect the Bretana field and nearby community. During the quarter, PetroTal purchased steel parts associated with the project, for a total cost of \$7.3 million;
- PetroTal initiated a pilot shipment of crude oil to Ecuador's Oleoducto de Crudos Pesados ("OCP") pipeline during the quarter. Due to historically low river levels in both Peru and Ecuador, the Company was only able to deliver 16,000 barrels (out of a planned total shipment of 100,000 barrels) to the OCP. The cargo reached the Balao Terminal in Esmeraldas during the first half of November, where it was sold at the Napo crude oil benchmark, for a price differential of roughly \$14.00/bbl below dated Brent. PetroTal remains committed to developing safe, cost-effective options for its crude oil exports, and continue evaluating commercial viability of the OCP route against other available options;

- PetroTal was recognized as a "Company that Transforms" by the Instituto Peruano de Administracion de Empresas ("IPAE") a private, non-profit business association in Peru. The distinction is a response to PetroTal's ongoing efforts to promote socially responsible business practices, in the category for medium and large companies; and,

### Q3 2024 Financial Highlights

- The Company generated revenue of \$78.9 million (1.4 million mmbbls sold, 14,760 bopd, \$58.06/bbl) compared to \$103.1 million (1.6 million mmbbls sold, 18,050 bopd, \$62.76/bbl) in Q2 2024;
- Royalties paid to the Peruvian government were \$5.4 million (\$3.99/bbl, 6.9% of revenues) compared to \$7.5 million (\$4.56/bbl, 7.3% of revenues) in Q2 2024. Contributions for the 2.5% community social trust fund represented \$2.0 million in Q3 2024, as compared to \$2.5 in Q2 2024;
- Capital expenditures ("Capex") totaled \$43.0 million in Q3 2024, primarily associated with the drilling of wells during the quarter, and the expansion of fluid-handling facilities capacity in the Bretana field;
- PetroTal entered into a hedging agreement during the quarter, covering the future sale of 1.8 million barrels as of September 30, 2024. The costless collars have a floor price of \$65.00/bbl and a ceiling of \$84.25/bbl, with a cap of \$104.25/bbl;
- Generated Q3 2024 EBITDA and free funds flow of \$47.5 million (\$35.00/bbl) and \$6.5 million (\$4.81/bbl), respectively;
- Net operating income was \$56.7 million (\$41.74/bbl) compared to \$80.0 million (\$48.72/bbl) in Q2 2024;
- PetroTal ended the quarter with total cash of \$133.1 million (\$121.3 million unrestricted), compared to \$95.9 million in Q2 2024;
- PetroTal continued its shareholder capital return policy in 2024 and paid dividends totaling \$13.8 million on September 15, 2024; and,
- In September 2024, the Company recorded a \$1.1M receivable related to true-up derivative gain from a physical sale of 318,532 bbls at Bayovar.

### Q3 2024 Subsequent Events

- On October 2, 2024, the President of Peru signed a Supreme Decree allowing for the amendment of the hydrocarbon exploration and production license for Block 131 in Peru. CEPISA Peruana SAC and the Company are now awaiting the renewal of an investment certificate from the Peruvian tax authority, expected within the next 30 business days, at which point the transaction is expected to close;
- On October 11, 2024, PetroTal executed a financing agreement to lease a drilling rig with a Peruvian bank. The term of the rig lease is 36 months and a payment of approximately \$0.5 million per month; and,
- On November 11, 2024, the Company declared a cash dividend of \$0.015 per common share to be paid December 13, 2024.

## 4. OUTLOOK AND GROWTH STRATEGY

### STRATEGY OUTLOOK

PetroTal's near-term strategy is focused on responsible stewardship of the Bretana Norte oil field, balancing priorities for key stakeholder groups while maximizing value for shareholders. Specifically, the key objectives of PetroTal's 2024 capital program include:

- Continued migration of 2P reserves into 1P and PDP categories.
- Development of new export routes to maximize value for our product, while minimizing operational risk.
- Maintaining a debt-free balance sheet.
- Returning free cash flow to shareholders through a stable dividend and share buybacks when appropriate.

As of September 30, 2024, PetroTal has drilled a total of 20 development wells at Bretana, plus 4 water injection wells. The ongoing 2024 development program is consistent with the Company's year-end 2023 reserves report, which contemplated a field development plan consisting of 32 production wells in the 2P case. Remaining recoverable reserves of approximately 100 million barrels are expected to be produced prior to the Block 95 license contract expiry in 2041. The 3P case includes recoverable reserves upside to 200 million barrels, mainly through the drilling of additional development locations, and the extension of the Block 95 license contract.

PetroTal is continuously evaluating alternative development strategies which may lead to improved recovery factors and/or acceleration of undeveloped reserves, including infill drilling, extended reach horizontal wells, and multilateral drilling. For example, in Q3 2024, the Company drilled its first lateral into the Upper Vivian sand ("VS"1) at Bretana, where a brief production test flowed

320 barrels of oil per day. This zone, which PetroTal's independent reserve evaluator estimates may contain more than 20% of the original oil in place at the Bretana field, may be included in future development plans for the asset.

Another key strategic priority is to secure new export routes throughout Peru, which will facilitate execution of PetroTal's full 2P and 3P development plans. The company has identified four potential new transportation options in Peru, which could increase sales capacity by up to 20,000 bopd over the next two to three years. In Q3 2024, PetroTal initiated a pilot shipment of Bretana crude to on the OCP in Ecuador; although the pilot was ultimately hampered by unusually low river levels, the company will continue to consider this option within a portfolio of marketing options.

Finally, as part of PetroTal's unique value proposition to investors, the Company is committed to returning a portion of its free cash flow to shareholders through dividends and share buybacks. With relatively short payback periods on new production wells, PetroTal is capable of generating significant free cash flow which can be used to fund its ongoing development program while supporting returns of capital that have averaged between 11% and 18% on an annualized basis.

The 2024 capital budget is based on an estimated average annual Brent oil price forecast of \$77/bbl.

### Growth Strategy

PetroTal's medium-term growth strategy is currently based on the reinvestment of free cash flow from Bretana into undeveloped assets elsewhere in Peru, where the company has an established track record of operational success. The key objectives of our medium-term growth strategy include:

- Reach and extend Bretana plateau while developing other assets;
- Optimize cost structure through operating synergies;
- Achieve \$2 billion in market capitalization through expansion; and,
- Continue to return free cash flow to shareholders.

As the main funding driver of PetroTal's growth ambitions, the Bretana field remains critical to both the medium- and long-term strategy of the company. Consistent with the performance of the field over the past few years, PetroTal continues to forecast significant free cash flow from Bretana, which will be used in part to fund the development of new assets elsewhere.

Employing its knowledge base and technical expertise in Latin America, the Company is also executing its growth strategy by sourcing inorganic M&A opportunities to create long-term value for shareholders. Subsequent to the end of the quarter, PetroTal closed its first acquisition in Peru, assuming control of the producing Block 131. The company is currently finalizing development plans for the asset, including potentially drilling new production wells in 2025.

PetroTal recognizes that balance sheet flexibility is a key focus of investors, and remains a priority for the Company. Supported by the strong historical performance of the Bretana field, PetroTal has the ability to source debt capital at favorable terms, allowing for incremental investment in projects that align with the Company's strategic objectives when appropriate.

## Environmental, Social and Governance ("ESG") Strategy

PetroTal believes in creating long-term value for our shareholders, employees, suppliers, communities, customers, financial entities, industry associations, international certification bodies and organizations, media, and the government, as well as ensuring economic value, safety for people and the environment, and creating a better future for all. PetroTal's ESG vision is: "To create value and generate more opportunities for the benefit of all". The steps to measure our success are:

- Develop measurable goals for 2025 and 2030 that will be built and reviewed with the participation of each department throughout the Company;
- Collaborate with government entities and key stakeholders to ensure the efficient and transparent utilization of resources, including the 2.5% social fund and other resources, aimed at promoting strong governance frameworks, mitigating risks of corruption and fund mismanagement, and enhancing institutional capacity and technical expertise;
- Continuously update initiatives to achieve company goals;
- The Sustainable Development Goals ("SDG") will be included, to which PetroTal contributes through its sustainability plan to 2030;
- Committed to climate action, the company aims to reduce its carbon footprint by implementing methodologies that prevent deforestation and support projects with zero net biodiversity loss. It prioritizes ecosystem restoration and the sustainable use of local natural resources, while actively evaluating new technologies to eliminate direct emissions in its operations;
- Implement effective due diligence processes, awareness and training to prevent possible human rights violations, focusing efforts on the value chain;
- Develop and promote talent in PetroTal, the community, and within our suppliers; and,
- Maintain a constant dialogue with our stakeholders to inform and prevent conflicts.

## Exploratory Block 107 – Osheki-Kametza

PetroTal has a 100% working interest in this 623,280 acre block. There are several prospective features, the largest being the Osheki-Kametza prospect. Osheki-Kametza has the potential to contain in place volumes of 970.7 million barrels of oil equivalent ("mmboe") according to the Company's independent reservoir engineers, Netherland Sewell and Associates, Inc. ("NSAI"). Resource estimates are based on maps generated from modern seismic acquired in 2007 and 2014 and partially de-risked with a new 3D geologic model supporting Cretaceous age reservoirs with high quality Permian source rocks. The Company continues to work on the necessary permits and complete further technical work for the Osheki-Kametza prospect which will allow PetroTal to consider progressing towards a drilling recommendation. Perupetro extended the Company's Block 107 exploratory license to April 2026.

## 5. SELECTED FINANCIAL INFORMATION

### 5.1 FINANCIAL SUMMARY

| (\$ thousands)                           |   | Q3-2024   |          | Q2-2024   |           | Q1-2024   |            | Q4-2023   |           |
|--|---|-----------|----------|-----------|-----------|-----------|------------|-----------|-----------|
|  |   | \$/bbl    |          | \$/bbl    |           | \$/bbl    |            | \$/bbl    |           |
| <b>PRODUCTION:</b>                       | Average Production (bopd) <sup>(1)</sup>      | 15,203    |          | 18,290    |           | 18,518    |            | 14,865    |           |
| <b>SALES:</b>                            | Average sales (bopd)                          | 14,760    |          | 18,050    |           | 18,347    |            | 15,033    |           |
|  | <b>Total sales (bbls) <sup>(2)</sup></b>      | 1,357,961 |          | 1,642,578 |           | 1,669,537 |            | 1,383,061 |           |
|  | Average Brent price                           | \$77.74   |          | \$83.87   |           | \$81.01   |            | \$82.21   |           |
|  | <b>Weighted contracted sales price, gross</b> | \$78.58   |          | \$83.92   |           | \$81.14   |            | \$81.05   |           |
| <b>LESS:</b>                             | Tariffs, fees and differentials               | (\$20.52) |          | (\$21.15) |           | (\$20.89) |            | (\$20.28) |           |
|  | <b>Realized sales price, net</b>              | \$58.06   |          | \$62.76   |           | \$60.25   |            | \$60.77   |           |
| <b>REVENUES:</b>                         | Oil revenue <sup>(3)</sup>                    | \$58.06   | \$78,850 | \$62.76   | \$103,086 | \$60.25   | \$100,583  | \$60.77   | \$84,046  |
| <b>LESS:</b>                             | Royalties <sup>(4)</sup>                      | \$5.47    | \$7,433  | \$6.08    | \$9,991   | \$5.69    | \$9,500    | \$7.00    | \$9,676   |
|  | Operating expense (excl. Erosion)             | \$8.23    | \$11,176 | \$6.10    | \$10,023  | \$5.56    | \$9,278    | \$7.24    | \$10,010  |
|  | Erosion control project                       | \$0.40    | \$548    | \$—       | \$—       | \$—       | \$—        | \$—       | \$—       |
|  | Direct Transportation:                        |           |          |           |           |           |            |           |           |
|  | Diluent                                       | \$0.90    | \$1,218  | \$1.16    | \$1,898   | \$0.94    | \$1,567    | \$1.46    | \$2,020   |
|  | Barging                                       | \$0.68    | \$927    | \$0.58    | \$951     | \$0.60    | \$1,005    | \$0.60    | \$828     |
|  | Diesel  | \$0.13    | \$173    | \$0.11    | \$186     | \$0.05    | \$80       | \$0.10    | \$142     |
|  | Dry Season Freight/Storage/Inv.               | \$0.51    | \$690    | \$0.01    | \$12      | (\$0.27)  | (\$457)    | \$1.45    | \$2,001   |
|  | Total Transportation                          | \$2.22    | \$3,008  | \$1.86    | \$3,047   | \$1.32    | \$2,195    | \$3.61    | \$4,991   |
| <b>NET OPERATING INCOME</b>              |   | \$41.74   | \$56,685 | \$48.72   | \$80,025  | \$47.68   | \$79,610   | \$42.92   | \$59,369  |
| Netback as % of Revenue                  |   | 71.9%     |          | 77.6%     |           | 79.1%     |            | 70.6%     |           |
| General and administrative expense       |   | \$6.75    | \$9,160  | \$6.41    | \$10,528  | \$4.83    | \$8,070    | \$6.21    | \$8,588   |
| Commodity price derivative loss (gain)   |   | \$15.82   | \$21,481 | \$2.01    | \$3,306   | (\$6.97)  | (\$11,638) | \$8.43    | \$11,662  |
| Financial expense (gain)                 |   | (\$0.23)  | (\$311)  | \$0.62    | \$1,018   | \$0.21    | \$353      | \$2.28    | \$3,150   |
| Income tax expense                       |   | \$4.45    | \$6,038  | \$8.81    | \$14,470  | \$11.74   | \$19,602   | \$2.95    | \$4,076   |
| Depletion, depreciation and amortization |   | \$9.64    | \$13,092 | \$9.32    | \$15,311  | \$9.19    | \$15,338   | \$8.33    | \$11,527  |
| Foreign exchange loss (gain)             |   | \$0.03    | \$46     | (\$0.01)  | (\$14)    | \$0.16    | \$264      | (\$0.84)  | (\$1,163) |
| <b>NET INCOME</b>                        |   | \$7,179   |          | \$35,406  |           | \$47,621  |            | \$21,529  |           |
| <b>FREE FUNDS FLOW</b>                   |   | \$6,537   |          | \$36,334  |           | \$41,696  |            | \$19,767  |           |

(1) bopd = barrels of oil per day

(2) bbls = barrels

(3) Tariff and marketing fees are expenses usually recorded by reducing revenues in the financial statements.

(4) Royalties include 2.5% community social trust initiative.

Note: Free Funds Flow calculation methodology was changed in Q2 2024 and for prior periods to include adjustments for foreign exchange and share based compensation to better measure the Company's generated cash.



| (\$ thousands)              |   | Q3-2023         |                 | Q2-2023         |                 | Q1-2023         |                 | Q4-2022          |                 |
|-----------------------------|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|
|                             |   | \$/bbl          |                 | \$/bbl          |                 | \$/bbl          |                 | \$/bbl           |                 |
| <b>PRODUCTION:</b>          | Average Production (bopd) <sup>(1)</sup>      | 10,909          |                 | 19,031          |                 | 12,193          |                 | 10,374           |                 |
| <b>SALES:</b>               | Average sales (bopd)                          | 11,553          |                 | 18,483          |                 | 12,618          |                 | 10,420           |                 |
|                             | <b>Total sales (bbbls) <sup>(2)</sup></b>     | 1,062,851       |                 | 1,681,962       |                 | 1,135,611       |                 | 958,624          |                 |
|                             | Average Brent price                           | \$84.65         |                 | \$77.29         |                 | \$82.51         |                 | \$88.61          |                 |
|                             | <b>Weighted contracted sales price, gross</b> | \$84.31         |                 | \$77.88         |                 | \$80.32         |                 | \$88.22          |                 |
| <b>LESS:</b>                | Tariffs, fees and differentials               | (\$19.25)       |                 | (\$21.26)       |                 | (\$20.01)       |                 | (\$21.71)        |                 |
|                             | <b>Realized sales price, net</b>              | \$65.05         |                 | \$56.61         |                 | \$60.31         |                 | \$66.51          |                 |
| <b>REVENUES:</b>            | Oil revenue <sup>(3)</sup>                    | \$65.05         | \$69,142        | \$56.61         | \$95,229        | \$60.31         | \$68,494        | \$66.51          | \$63,755        |
| <b>LESS:</b>                | Royalties <sup>(4)</sup>                      | \$5.49          | \$5,835         | \$5.29          | \$8,899         | \$5.49          | \$6,238         | \$6.08           | \$5,824         |
|                             | Operating expense (excl. Erosion)             | \$8.45          | \$8,982         | \$4.22          | \$7,100         | \$5.60          | \$6,354         | \$7.42           | \$7,115         |
|                             | Erosion control project                       | \$—             | \$—             | \$—             | \$—             | \$—             | \$—             | \$—              | \$—             |
|                             | Direct Transportation:                        |                 |                 |                 |                 |                 |                 |                  |                 |
|                             | Diluent                                       | \$1.72          | \$1,829         | \$0.98          | \$1,641         | \$1.20          | \$1,368         | \$1.33           | \$1,274         |
|                             | Barging                                       | \$0.80          | \$845           | \$0.53          | \$896           | \$0.80          | \$906           | \$0.86           | \$824           |
|                             | Diesel  | \$0.13          | \$141           | \$0.07          | \$120           | \$0.10          | \$113           | \$0.15           | \$144           |
|                             | Dry Season Freight/Storage/Inv.               | \$1.99          | \$2,114         | \$—             | \$—             | \$—             | \$0             | \$0.16           | \$152           |
|                             | <b>Total Transportation</b>                   | <b>\$4.64</b>   | <b>\$4,929</b>  | <b>\$1.58</b>   | <b>\$2,657</b>  | <b>\$2.10</b>   | <b>\$2,387</b>  | <b>\$2.50</b>    | <b>\$2,394</b>  |
| <b>NET OPERATING INCOME</b> |   | <b>\$46.47</b>  | <b>\$49,396</b> | <b>\$45.53</b>  | <b>\$76,573</b> | <b>\$47.12</b>  | <b>\$53,515</b> | <b>\$50.51</b>   | <b>\$48,422</b> |
|                             | Netback as % of Revenue                       | 71.4%           |                 | 80.4%           |                 | 78.1%           |                 | 76.0%            |                 |
|                             | General and administrative expense            | \$6.92          | \$7,355         | \$3.89          | \$6,548         | \$4.90          | \$5,559         | \$5.57           | \$5,339         |
|                             | Commodity price derivative loss (gain)        | (\$11.95)       | (\$12,701)      | \$3.73          | \$6,272         | \$6.38          | \$7,247         | (\$13.95)        | (\$13,373)      |
|                             | Financial expense                             | \$1.12          | \$1,187         | \$1.22          | \$2,046         | \$7.89          | \$8,958         | \$2.49           | \$2,387         |
|                             | Income tax expense                            | \$18.30         | \$19,445        | \$1.64          | \$2,751         | \$5.93          | \$6,730         | \$9.36           | \$8,975         |
|                             | Depletion, depreciation and amortization      | \$7.49          | \$7,962         | \$7.23          | \$12,154        | \$7.18          | \$8,158         | \$7.42           | \$7,116         |
|                             | Other expenses                                | \$—             | \$—             | \$—             | \$—             | \$—             | \$—             | \$1.02           | \$978           |
|                             | Foreign exchange (gain) loss                  | \$0.74          | \$789           | \$0.10          | \$167           | (\$0.10)        | (\$116)         | (\$0.18)         | (\$176)         |
| <b>NET INCOME</b>           |   | <b>\$25,359</b> |                 | <b>\$46,635</b> |                 | <b>\$16,979</b> |                 | <b>\$37,176</b>  |                 |
| <b>FREE FUNDS FLOW</b>      |   | <b>\$26,560</b> |                 | <b>\$45,044</b> |                 | <b>\$15,821</b> |                 | <b>(\$2,298)</b> |                 |

(1) bopd = barrels of oil per day

(2) bbbls = barrels

(3) Tariff and marketing fees are expenses usually recorded by reducing revenues in the financial statements.

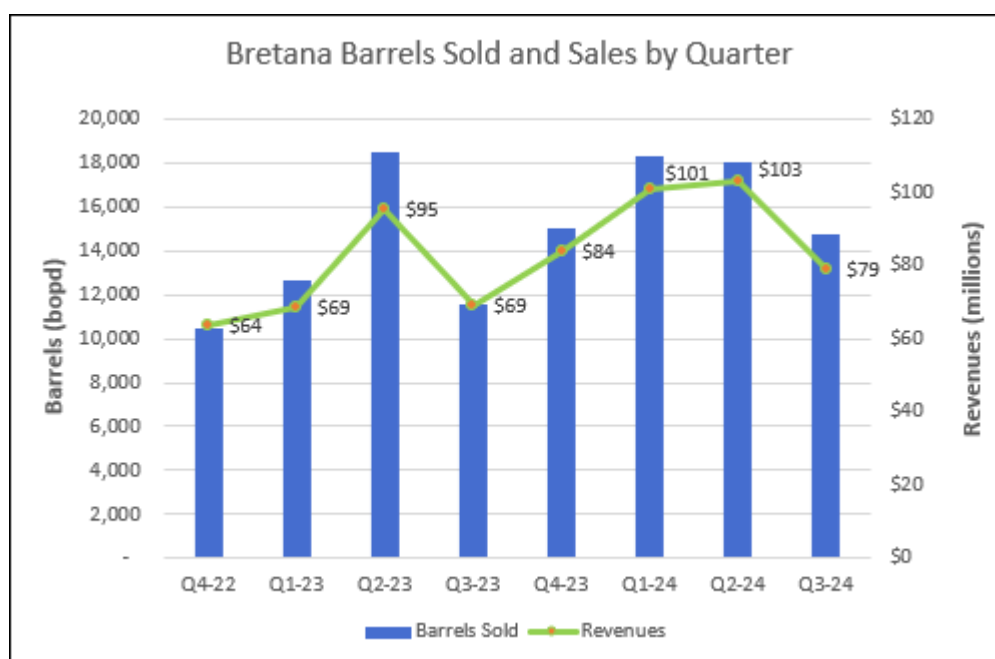
## EARNINGS STATEMENT INFORMATION

### Revenue

Oil sales in Q3 2024 were 1,357,961 barrels (14,760 bopd), a decrease of 17% compared Q2 2024 when the company sold 1,642,578 barrels (18,050 bopd). However, sales increased 28% compared to Q3 2023, when the company produced 1,062,851 barrels (11,553 bopd).

In Q3 2024, 89% of PetroTal's oil sales were through the Brazil export route and 11% to the Iquitos refinery. Sales to the Iquitos refinery are priced at the prevailing Brent oil price less a quality differential discount and barge transportation charges. Oil sales exported through Brazil are on a freight on board ("FOB") Bretana basis, at the forecasted Brent oil price in three months, less a fixed amount to cover all transportation and sales costs, including the quality differential. As disclosed previously, PetroTal commenced a pilot shipment of Bretana crude to Ecuador's OCP pipeline in Q3 2024; the sale of this oil will be realized in Q4 2024.

Sales to the ONP (Saramuro pump station) have been curtailed since February 2022, pursuant to Petroperu's inability to fulfill terms of the sales agreement. Sales to Petroperu at the Saramuro for transportation through the ONP and onward to the Bayovar port, are priced based on the forecasted Brent oil price in eight months, less a quality differential, and is net of all pipeline and marketing fees. When the oil is ultimately sold by Petroperu at Bayovar, PetroTal is subject to a valuation adjustment based on the actual price achieved by Petroperu, whether higher or lower than the original forecasted price.



**Oil Royalties** and social fund balance decreased (mainly related to lower production and oil prices) to \$7.4 million (\$5.47/bbl) in Q3 2024 from \$10.0 million (\$6.08/bbl) in Q2 2024 and increased from \$5.8 million (\$5.49/bbl) in Q3 2023. Beginning in Q3 2022, the 2.5% community social trust initiative is included in royalties. Royalties for the Bretana oilfield are calculated on production, less transportation costs, starting at 5% based on production of 5,000 bopd or less and 20% when production reaches 100,000 bopd or more, increasing on a straight-line basis. Royalty determination is calculated on an individual block basis, based either on production scales or on economic results.

**Operating expenses** in Q3 2024 increased to \$11.2 million (\$8.23/bbl), as compared to \$10.0 million (\$6.10/bbl) in Q2 2024 and in Q3 2023 were \$9.0 million (\$8.45/bbl). Higher operating expenses in Q3 2024 were mainly due to riverbank maintenance, erosion control and community aid expenses during the quarter.

**Direct Transportation expenses** in Q3 2024 totaled \$3.0 million (\$2.22/bbl), representing barging and diluent blending costs, as compared to \$3.0 million (\$1.86/bbl) in Q2 2024 and \$4.9 million (\$4.64/bbl) in Q3 2023. Direct transportation costs in Q3 2024 increased due to demurrage charges because of low river levels, offset by a decrease in diluent costs due to lower diluent consumption. Diluent is a light hydrocarbon mixture that is blended with heavy crude oil to make the crude oil thinner and easier to discharge. Mixture of the diluent with the crude oil at the Bretana field tanks increases the American Petroleum Institute (API) gravity and decreases its viscosity to meet the Iquitos refinery pumping system requirements. Diluent costs fluctuate as a result of diluent prices and blending requirements for oil delivered to the Iquitos refinery.

|                                    | September 30, 2024 | June 30, 2024 |
|------------------------------------|--------------------|---------------|
| Diluent                            | 1,218              | 1,898         |
| Barging                            | 927                | 951           |
| Diesel                             | 173                | 186           |
| Dry season freight and storage     | 690                | 12            |
| <b>Total Direct Transportation</b> | <b>3,008</b>       | <b>3,047</b>  |

**General and administrative ("G&A")** expenses in Q3 2024 were \$9.2 million (\$6.75/bbl), as compared to \$10.5 million (\$6.41/bbl) in Q2 2024 and \$7.4 million (\$6.92/bbl) in Q3 2023.

|  | September 30, 2024 | June 30, 2024 |
|--|--------------------|---------------|
| Salaries and benefits                                      | 5,965              | 7,108         |
| Legal, audit and consulting fees                           | 3,367              | 3,309         |
| Community support  | 658                | 422           |
| Office rent and administrative                             | 1,172              | 1,773         |
| Share-based compensation plans                             | 914                | 916           |
| Costs directly attributable to PP&E and operating expenses | (2,916)            | (3,000)       |
| <b>Total</b>   | <b>9,160</b>       | <b>10,528</b> |

Included in G&A are expenditures related to various community project initiatives for Bretana and neighboring communities. PetroTal recognizes the importance of community alignment and support over the areas in which it operates.

The Company allocated \$2.9 million of G&A in Q3 2024 to capital projects and operating expenses, compared to \$3.0 million in Q2 2024 and \$1.7 million Q3 2023.

**Depletion, Depreciation and Amortization ("DD&A")** for Q3 2024 was \$13.1 million (\$9.64/bbl) as compared to \$15.3 million (\$9.32/bbl) in Q2 2024 and \$8.0 million (\$7.49/bbl) in Q3 2023. DD&A is determined using the annual reserve report information prepared by NSAI at December 31, 2023. DD&A is calculated based on capital invested, future capital, abandonment provision, production and 2P reserves.

**Commodity price derivative loss** of \$21.5 million in Q3 2024 primarily stems from fluctuations in oil price futures, impacting the fair value of outstanding embedded derivatives. The loss compares to a \$3.3 million loss in Q2 2024 and a \$12.7 million gain in Q3 2023. The loss is non-cash and is contingent upon the eventual sale of oil volumes at the Bayovar terminal under the Company's sales agreement with Petroperu. Until a sale occurs, no payment is required. Moreover, if oil prices rise, the projected loss could decrease, potentially benefiting the Company's financial position. Currently, Petroperu owes approximately \$20 million for previously invoiced barrels, which will be collected upon final export.

**Foreign exchange loss** in Q3 2024 was \$46 thousand compared to a \$14 thousand gain in Q2 2024, and a \$789 thousand loss in Q3 2023, due to fluctuations in relative currency positions and transactions.

**Income tax expenses** of \$6.0 million was recorded in Q3 2024 compared to \$14.5 million in Q2 2024 and \$19.4 million in Q3 2023 (see Note 9).

**Finance income** was \$0.3 million in Q3 2024, mainly related to interest income and a long-term receivable present value adjustment gain, net of lease interest expense and accretion of decommissioning obligation expense. The Company had \$1.0 million and \$1.2 million in finance expense in Q2 2024 and Q3 2023, respectively.

## 5.2 BALANCE SHEET INFORMATION

### BALANCE SHEET - SUMMARIZED

|                                      | September 30, 2024 | June 30, 2024    | March 31, 2024   | December 31, 2023 | September 30, 2023 |
|--------------------------------------|--------------------|------------------|------------------|-------------------|--------------------|
| (\$ thousands)                       |                    |                  |                  |                   |                    |
| <b>Current Assets</b>                |                    |                  |                  |                   |                    |
| Cash                                 | \$121,328          | \$84,116         | \$62,498         | \$90,568          | \$94,109           |
| Restricted cash                      | \$5,744            | \$5,743          | \$16,653         | \$14,731          | \$12,718           |
| VAT receivable                       | \$20,032           | \$12,376         | \$9,034          | \$9,709           | \$9,634            |
| Trade and other receivables          | \$47,011           | \$93,325         | \$93,402         | \$58,602          | \$65,591           |
| Inventory                            | \$23,560           | \$14,960         | \$16,525         | \$12,792          | \$16,028           |
| Prepaid expenses                     | \$16,199           | \$19,933         | \$15,867         | \$7,462           | \$6,445            |
| Derivative assets                    | \$3,230            | \$6,963          | \$18,065         | \$9,318           | \$20,017           |
| <b>Total Current Assets</b>          | <b>\$237,104</b>   | <b>\$237,416</b> | <b>\$232,044</b> | <b>\$203,182</b>  | <b>\$224,542</b>   |
| Restricted cash                      | \$6,000            | \$6,000          | \$6,000          | \$6,000           | \$6,000            |
| Trade Receivable long-term           | \$20,439           | \$19,985         | \$20,514         | \$20,370          | \$—                |
| VAT receivables and taxes            | \$3,180            | \$2,769          | \$14,659         | \$15,271          | \$8,436            |
| PPE and E&E, net                     | \$479,369          | \$446,563        | \$422,559        | \$408,537         | \$373,251          |
| Derivative assets                    | \$39               | \$7,967          | \$4,584          | \$4,926           | \$5,971            |
| <b>Total Non-current Assets</b>      | <b>\$509,027</b>   | <b>\$483,284</b> | <b>\$468,316</b> | <b>\$455,104</b>  | <b>\$393,658</b>   |
| <b>Total Assets</b>                  | <b>\$746,131</b>   | <b>\$720,700</b> | <b>\$700,360</b> | <b>\$658,286</b>  | <b>\$618,200</b>   |
| <b>Current Liabilities</b>           |                    |                  |                  |                   |                    |
| Trade and other payables             | \$83,725           | \$71,271         | \$85,446         | \$79,328          | \$58,696           |
| Income tax payable                   | \$25,228           | \$18,133         | \$8,260          | \$—               | \$—                |
| Lease liabilities                    | \$3,712            | \$3,879          | \$1,866          | \$4,555           | \$2,888            |
| <b>Total Current Liabilities</b>     | <b>\$112,665</b>   | <b>\$93,283</b>  | <b>\$95,572</b>  | <b>\$83,883</b>   | <b>\$61,584</b>    |
| Leases and other long-term           | \$24,298           | \$25,304         | \$28,083         | \$26,373          | \$15,884           |
| Deferred income tax liabilities      | \$65,006           | \$65,762         | \$62,633         | \$55,109          | \$51,548           |
| Long-term derivative liabilities     | \$14,910           | \$3,974          | \$3,599          | \$6,832           | \$6,914            |
| Decommissioning liabilities          | \$25,496           | \$22,456         | \$21,556         | \$22,147          | \$19,713           |
| <b>Total Non-current Liabilities</b> | <b>\$129,710</b>   | <b>\$117,496</b> | <b>\$115,871</b> | <b>\$110,461</b>  | <b>\$94,059</b>    |
| <b>Total Equity</b>                  | <b>\$503,756</b>   | <b>\$509,921</b> | <b>\$488,917</b> | <b>\$463,942</b>  | <b>\$462,557</b>   |
| <b>Total Liabilities and Equity</b>  | <b>\$746,131</b>   | <b>\$720,700</b> | <b>\$700,360</b> | <b>\$658,286</b>  | <b>\$618,200</b>   |

### Cash and liquidity

At September 30, 2024, the Company held cash of \$121.3 million and restricted cash of \$11.7 million, totaling \$133.1 million, compared to \$95.9 million at June 30, 2024 and \$111.3 million at December 31, 2023. Working capital was \$124.4 million at September 30, 2024 as compared to \$144.1 million at June 30, 2024 and \$119.3 million at December 31, 2023.

|                             | September 30, 2024 | December 31, 2023 |
|-----------------------------|--------------------|-------------------|
| Cash                        | 121,328            | 90,568            |
| Restricted cash current     | 5,744              | 14,731            |
| Restricted cash non-current | 6,000              | 6,000             |
| <b>Total Cash</b>           | <b>133,072</b>     | <b>111,299</b>    |

Current restricted cash of \$5.7 million, is primarily related to the social fund and letters of credit bank guarantees for Block 107 exploration wells. The \$6.0 million of non-current restricted cash is related to permitted hedging programs.

In March 2023, Peru's President signed the Supreme Decree authorizing Perupetro S.A. to execute the amendment incorporating the 2.5% social trust fund (value of the monthly oil produced in Bretana's Block 95, less transportation, for the benefit of local communities) into the Block 95 license contract, effective and retroactive to January 1, 2022. For the three and nine months ended September 30, 2024, the Company paid to the community \$2.4 million and \$15.8 million, respectively.

## VAT receivable

|                            | September 30, 2024 | December 31, 2023 |
|----------------------------|--------------------|-------------------|
| VAT receivable current     | 20,032             | 9,709             |
| VAT receivable non-current | 2,286              | 2,226             |
| Total VAT receivables      | 22,318             | 11,935            |

Valued Added Tax (“VAT”) in Peru is levied on the purchase of goods and services and is recoverable on sales of goods and services. The Company recovered \$16.0 million during the nine months ended September 30, 2024 and expects to recover \$20.0 million in the short-term.

## Trade and other receivables

|                                   | September 30, 2024 | December 31, 2023 |
|-----------------------------------|--------------------|-------------------|
| Trade receivables                 | 66,045             | 76,163            |
| Other receivables                 | 1,405              | 2,809             |
| Total trade and other receivables | 67,450             | 78,972            |
| Represented as:                   |                    |                   |
| Current receivables               | 47,011             | 58,602            |
| Non-current receivables           | 20,439             | 20,370            |

At September 30, 2024, trade receivables represent revenue related to the sale of oil. The trade balance is mostly comprised of \$24.6 million due from Petroperu (\$4.2 million is short term and \$20.4 million is long term) and \$41.4 million from export sales through Brazil (all of which is due short term). No credit losses on the Company’s trade receivables have been incurred and all short-term receivables are current.

In Q4 2023, the company reclassified a \$22.6 million Petroperu receivable from short-term receivables to long-term receivables. The long-term receivable was discounted to a present value of \$20 million that resulted in a charge to finance expense. At September 30, 2024, the value of this receivable was \$20.4 million.

## Capital expenditures

|                                 | Three Months Ended September 30 |        | Nine Months Ended September 30 |        |
|---------------------------------|---------------------------------|--------|--------------------------------|--------|
|                                 | 2024                            | 2023   | 2024                           | 2023   |
| Drilling Program                | 21,474                          | 7,715  | 72,945                         | 49,681 |
| Field Infrastructure            | 12,517                          | 6,205  | 27,047                         | 16,005 |
| Fluid Handling Facilities (CPF) | 7,092                           | 1,538  | 8,078                          | 4,811  |
| Erosion Control                 | 51                              | 1,001  | 173                            | 2,843  |
| Block 95                        | 163                             | 153    | 684                            | 1,178  |
| Block 107                       | 641                             | 147    | 818                            | 1,241  |
| Other                           | 1,081                           | 251    | 2,493                          | 537    |
| Total                           | 43,019                          | 17,010 | 112,238                        | 76,296 |

PetroTal invested \$43.0 million in capital projects in Q3 2024, an increase of \$26 million compared to the same period last year. The major components of the Q3 capital program were the costs associated with drilling wells 5WD and 20H at Bretana, along with the expansion of fluid handling capacity at the field. PetroTal has invested \$112.2 million in capital projects in the nine months ended September 30, 2024, compared to \$76.3 million for the comparable 2023 period.

The Company continues to invest in a variety of community, social and regulatory (“CSR”) initiatives. A strong emphasis on ESG is prevalent throughout all areas of our operations.

At September 30, 2024, the Company has \$10.0 million of exploration and evaluation assets related to Block 95 and Block 107.



## Inventory

|                               | September 30, 2024 | December 31, 2023 |
|-------------------------------|--------------------|-------------------|
| Oil inventory                 | 3,460              | 813               |
| Materials, parts and supplies | 20,100             | 11,979            |
| <b>Total inventory</b>        | <b>23,560</b>      | <b>12,792</b>     |

Oil inventory consists of the Company's oil barrels, which are valued at the lower of cost or net realizable value. Costs include operating expenses, royalties, transportation, and depletion associated with production. Costs capitalized as inventory will be expensed when the inventory is sold. At September 30, 2024, the oil inventory balance of \$3.5 million consists of 96,070 barrels of oil valued at \$36.01/bbl (December 31, 2023: \$0.8 million, based on 35,320 barrels of oil at \$23.01/bbl). Materials, parts, and supplies, including diluent, are expected to be consumed in the short-term.

|  | Barrels       |
|--|---------------|
| <b>Oil inventory at January 1, 2024</b>    | <b>35,320</b> |
| Production                                 | 4,748,229     |
| Diluent added                              | 44,049        |
| Internal use (power generation) and other  | (61,452)      |
| Sales                                      | (4,670,076)   |
| <b>Oil inventory at September 30, 2024</b> | <b>96,070</b> |

## Trade and other payables

|  | September 30, 2024 | December 31, 2023 |
|--|--------------------|-------------------|
| Trade payables                         | 31,978             | 25,037            |
| Accrued payables and other obligations | 51,747             | 54,291            |
| <b>Total trade and other payables</b>  | <b>83,725</b>      | <b>79,328</b>     |

At September 30, 2024 and December 31, 2023, trade payables and other payables are primarily related to the drilling and completion of wells and construction of production processing facilities. The other obligations are mainly related to the 2.5% social fund for the benefit of local communities, which totaled to \$2.9 million at September 30, 2024 (\$12.2 million at December 31, 2023).

## Commodity Price Derivatives

The derivative asset is classified as a Level 2 fair value measurement. The ONP Saramuro agreement, signed with Petroperu during 2021, includes a clause for the purchase price adjustment. The initial sales price is based on the arithmetic average of the ICE Brent 8-month forward price. The realized price is based on the tender price of the oil that is sold at the Bayovar terminal. The purchase price adjustment represents the realized price less the initial sales price, and if negative, the Company will compensate Petroperu the amount, multiplied by the volume sold or arranged by Petroperu. If the purchase price adjustment is positive, the Company will be compensated by Petroperu in a similar manner.

The fair value change of the embedded derivative, considering an average future ICE Brent price marker differential, was recorded as a loss on commodity price derivatives at September 30, 2024.

|  | Three Months Ended September 30 |               | Nine Months Ended September 30 |               |
|--|---------------------------------|---------------|--------------------------------|---------------|
|  | 2024                            | 2023          | 2024                           | 2023          |
| <b>Net derivative asset at beginning of period</b>       | 10,956                          | 6,373         | 7,412                          | 20,370        |
| Cash settlements   | 0                               | (253)         | (4,788)                        | (478)         |
| Cash to be received                                      | (1,116)                         | 253           | (1,116)                        | —             |
| Realized (loss)  | (3,774)                         | (2,734)       | (3,741)                        | (2,256)       |
| Unrealized (loss) gain                                   | (17,707)                        | 15,435        | (9,408)                        | 1,438         |
| <b>Net derivative asset (liability) at end of period</b> | <b>(11,641)</b>                 | <b>19,074</b> | <b>(11,641)</b>                | <b>19,074</b> |
| Represented as:  |                                 |               |                                |               |
| Short-term derivative assets                             |                                 |               | 3,230                          | 20,017        |
| Long-term derivative assets                              |                                 |               | 39                             | 5,971         |
| Long-term derivative liabilities                         |                                 |               | (14,910)                       | (6,914)       |

| Sales delivery /<br>Executed month                  | Expected<br>settlement month | Volume<br>mbbls | Price range<br>\$/bbl | Hedged range<br>\$/bbl | Net Derivative<br>Asset (Liability) |
|---|------------------------------|-----------------|-----------------------|------------------------|-------------------------------------|
| <b>Peru Embedded Derivatives <sup>(a)</sup></b>     |                              |                 |                       |                        |                                     |
| Apr-21 to Feb-22                                    | Oct-25 to May-27             | 1,882           | 62.49 to 85.26        | 70.10 to 70.43         | (14,871)                            |
| <b>Corporate Derivatives Hedging <sup>(b)</sup></b> |                              |                 |                       |                        |                                     |
| Aug-24  | Oct-24 to Aug-25             | 1,868           | —                     | 65.00   84.25   104.25 | 3,230                               |
| <b>Net Derivative (Liability)</b>                   |                              |                 |                       |                        | <b>(11,641)</b>                     |

a) Embedded derivative related to original Petroperu sales agreement.

b) Corporate hedge program to cover a portion of 2024 and 2025 production.

For the three and nine months ended September 30, 2024, the Company realized true-up derivative gains from final sales at Bayovar of 318,532 bbls for \$1.1 million and 540,132 bbls for \$5.9 million, respectively. At September 30, 2024, 1.9 million barrels (2.4 million at December 31, 2023) at an average forecasted sale price of \$70.20, remain in the pipeline or storage tanks, awaiting final sale by Petroperu. During the quarter, a decrease in future oil prices and an increase to the Peru embedded derivative quality discount resulted in a net derivative liability. A 1% change to the hedged range price would result in a \$1.2 million change to the net derivative liability.

In August 2024, the company executed a hedging agreement that consisted of multiple trades that total 2.1 million bbls of Brent oil with settlements dates from October 2024 to August 2025. The hedge types include a put option of \$65.00 per bbl, a call option of \$84.25 per bbl and a call option of \$104.25 per bbl. At September 2024, there was a remainder of 1.9 million in hedged barrels of Brent oil that resulted in a net derivative asset of \$3.2 million.

## Decommissioning liabilities

The undiscounted uninflated value of its estimated decommissioning liabilities is \$42.5 million (\$39.0 million in 2023). The present value of the obligations was calculated using an average risk-free rate of 5.2% (December 31, 2023: 5.3%) to reflect the market assessment of the time value of money as well as risks specific to the liabilities that have not been included in the cash flow estimates. The inflation rate used in determining the cash flow estimate was 2.0%.

|  |        |
|--|--------|
| <b>Balance at January 1, 2023</b>        | 13,393 |
| Additions                                | 5,390  |
| Revisions to decommissioning liabilities | 2,370  |
| Accretion                                | 994    |
| <b>Balance at December 31, 2023</b>      | 22,147 |
| Additions                                | 1,868  |
| Revisions to decommissioning liabilities | 549    |
| Accretion                                | 932    |
| <b>Balance at September 30, 2024</b>     | 25,496 |

## Short and long-term debt

During the quarter the Company did not borrow from any of the lines of credit for working capital, there was \$0 in debt at September 30, 2024, and has available \$77M in lines of credit shown below. All lines of credit are available for one year with the option to renew.

At September 30, 2024, the Company had a \$20 million unsecured line of credit fully available with an interest rate of 8.97% with Banco de Credito del Peru and a payment term of 90 days. No debt covenants were set forth by the lender in the loan agreement. The funds are to be used to fund short-term working capital needs.

In April 2024, PetroTal obtained a \$2 million unsecured line of credit with BanBif at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 90 days. No debt covenants were set forth by the lender in the loan agreement.

In April 2024, PetroTal obtained a \$5 million line of credit with Scotia Bank at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 360 days. The line of credit requires \$5 million in cash collateral if the credit line is used. No other debt covenants were set forth by the lender in the loan agreement.

In May 2024, PetroTal obtained a \$20 million unsecured line of credit with JP Morgan Bank at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 120 days. No debt covenants were set forth by the lender in the loan agreement.

In August 2024, PetroTal obtained a \$10 million unsecured line of credit with GNB at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 180 days. No debt covenants were set forth by the lender in the loan agreement.

In September 2024, PetroTal obtained a \$20 million line of credit with Banco Pichincha at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 120 days. The line of credit is secured by an insurance endorsement. No debt covenants were set forth by the lender in the loan agreement.

## Leases

In prior years, PetroTal commenced a service lease arrangement with a supplier that provides turnkey power generation equipment services. The lease term ends September 2031.

During the quarter, the Company entered into a new office lease in Lima, Peru with a lease termination date of August 2027. The lease liabilities also includes two other office leases, one in Houston, Texas and one in Lima, Peru. The Houston lease is for a term of 6.2 years with an incremental borrowing rate of 6.5% and the Lima lease is for 5 years with an incremental borrowing rate of 8.5%.

|  |         |
|--|---------|
| <b>Lease liabilities at January 1, 2023</b>    | 19,642  |
| Revisions                                      | 12,389  |
| Payments                                       | (4,465) |
| Interest on leases                             | 1,304   |
| <b>Lease liabilities at December 31, 2023</b>  | 28,870  |
| Additions                                      | 504     |
| Payments                                       | (5,176) |
| Interest on leases                             | 1,599   |
| <b>Lease liabilities at September 30, 2024</b> | 25,797  |
| Represented as:                                |         |
| Current liability                              | 3,712   |
| Non-current liability                          | 22,085  |

As of September 30, 2024, total lease liabilities have the following minimum undiscounted payments per year:

|              |        |
|--------------|--------|
| <b>Year</b>  |        |
| 2024         | 1,292  |
| 2025         | 5,258  |
| Thereafter   | 26,630 |
| <b>Total</b> | 33,180 |

In the preparation of the Financial Statements, we identified as of December 31, 2023 a misclassification of \$2.3M between the lease payments due in the short and long-term. As a result, the Company revised the balances as of December 31, 2023, to properly reflect the classification of lease payments with no impact to the total lease liability balance.

## Share capital

Authorized share capital consists of an unlimited number of common shares without nominal or par value. The holders of common shares have one vote per share and are entitled to receive dividends as recommended by the Board of Directors.

As of November 11, 2024, PetroTal has the following securities outstanding (in thousands):

|                         |                |             |
|-------------------------|----------------|-------------|
| Common shares           | 912,675        | 98%         |
| Performance share units | 17,610         | 2%          |
| <b>Total</b>            | <b>930,285</b> | <b>100%</b> |

## Dividends

During the three and nine months ended September 30, 2024, the Company paid dividends to shareholders in the amount of \$13.8 million and \$46.8 million, respectively. The Company paid dividends in the amount of \$0.015 per share during the quarter. The Company's dividend policy is to pay dividends based on current liquidity exceeding \$60 million.

## Normal course issuer bid

On May 16, 2023, the Company announced that the Toronto Stock Exchange approved a notice of intention to commence a normal course issuer bid ("NCIB"). The NCIB allows the Company to purchase up to 44,230,205 common shares (representing approximately 5% of outstanding common shares as at May 12, 2023) beginning May 18, 2023 and ending no later than May 17, 2024. Common

shares purchased under the NCIB will be cancelled. On May 22, 2024, the Company announced that it intends to renew the NCIB which would end no later than May 23, 2025. This renewal includes the intention to purchase up to 14,600,000 common shares (representing approximately 2% of its outstanding common shares at May 10, 2024).

During the nine months ended September 30, 2024 and 2023, the Company purchased 7,337,904 and 6,187,995 common shares under the NCIB for total consideration of \$4.2 million and \$3 million, respectively. The surplus between the total consideration and the carrying value of the shares repurchased was recorded against retained earnings.

### 5.3 NON-GAAP TERMS

This report contains financial terms that are not considered measures under GAAP such as operating netback, operating netback per bbl, revenues and transportation expense adjusted, funds flow provided by operations, funds flow provided by operations per bbl, funds flow netback per bbl, free funds flow and diluted funds flow per share that do not have any standardized meaning under GAAP and may not be comparable to similar measures presented by other companies. Management uses these non-GAAP measures for its own performance measurement and to provide shareholders and investors with additional measurements of the Company's efficiency and its ability to fund a portion of its future capital expenditures.

#### NON-GAAP FINANCIAL MEASURES

##### Revenue and transportation expense adjustment

Revenue and transportation expense adjustment are a non-GAAP measure that includes transportation ONP pipeline tariff, marketing fee, barging and diluent expenses. Tariff and marketing fees are expenses usually recorded by reducing revenues in the financial statements.

##### Funds flow information

Funds flow provided by operations ("FFO"), is a non-GAAP measure that includes all cash generated from operating activities and changes in non-cash working capital. The Company considers funds flow from operations to be a key measure as it demonstrates Company's profitability. A reconciliation from cash provided by operating activities to funds flow provided by operations is as follows:

|  | Q3 2024       | Q2 2024       | Q3 2023       |
|--|---------------|---------------|---------------|
| <b>Cash flow from operating activities</b>                               |               |               |               |
| Net income   | 7,179         | 35,409        | 25,360        |
| Adjustments for:   |               |               |               |
| Depletion, depreciation and amortization                                 | 13,092        | 15,308        | 7,155         |
| Accretion of decommissioning obligation                                  | 317           | 311           | 253           |
| Equity based compensation expense  | 586           | 1,181         | 1,502         |
| Financial interest expense   | 67            | 1,061         | 438           |
| Deferred income tax expense  | (1,057)       | 14,967        | 19,445        |
| Commodity price unrealized derivatives loss                              | 17,707        | 3,339         | (15,436)      |
| <b>Funds flow provided by operations before non-cash working capital</b> | <b>37,892</b> | <b>71,576</b> | <b>38,717</b> |
| Changes in non-cash working capital:                                     |               |               |               |
| Receivables and restricted cash  | 38,547        | (3,212)       | 45,224        |
| Advances and prepaid expenses  | 3,734         | (4,066)       | 344           |
| Inventory  | (8,252)       | 1,709         | (2,410)       |
| Trade and other payables   | 12,320        | (12,902)      | 1,042         |
| Income tax payable   | 7,095         | 9,873         | —             |
| Commodity price realized derivatives gain                                | 4,890         | 4,755         | 2,960         |
| Cash (paid) received for income taxes                                    | —             | —             | 247           |
| <b>Net cash provided by operating activities</b>                         | <b>96,226</b> | <b>67,733</b> | <b>86,124</b> |

|  | Q3 2024         | Q2 2024         | Q3 2023         |
|--|-----------------|-----------------|-----------------|
| <b>Cash flow from investing activities</b>                     |                 |                 |                 |
| Exploration and evaluation asset additions                     | (770)           | (24)            | (178)           |
| Property, plant and equipment additions                        | (42,249)        | (38,843)        | (16,832)        |
| Non-cash changes in working capital                            | 135             | (1,274)         | (1,640)         |
| <b>Net cash used in investing activities</b>                   | <b>(42,884)</b> | <b>(40,141)</b> | <b>(18,650)</b> |
| <b>Net cash provided by operating and investing activities</b> | <b>53,342</b>   | <b>27,592</b>   | <b>67,474</b>   |

## CAPITAL MANAGEMENT MEASURES

### Adjusted EBITDA

Adjusted EBITDA means earnings before interest, taxes, depreciation and amortization, derivatives, foreign exchange, adjusted for realized derivatives gain (loss) and share based compensation.

|  | Q3 2024       | Q2 2024       | Q3 2023       |
|--|---------------|---------------|---------------|
| Net income                                       | 7,179         | 35,409        | 25,360        |
| Adjustments to reconcile net income:             |               |               |               |
| Depletion, depreciation and amortization         | 13,092        | 15,309        | 7,962         |
| Financial expense                                | (311)         | 1,018         | 1,187         |
| Income tax expense                               | 6,038         | 14,471        | 19,445        |
| Commodity price derivatives loss (gain)          | 21,481        | 3,306         | (12,701)      |
| Foreign exchange loss (gain)                     | 46            | (14)          | 789           |
| <b>EBITDA (non-GAAP)</b>                         | <b>47,526</b> | <b>69,499</b> | <b>42,042</b> |
| Commodity price derivatives realized (loss) gain | 1,116         | 4,788         | —             |
| Share based compensation                         | 914           | 916           | 1,529         |
| <b>Adjusted EBITDA (non-GAAP)</b>                | <b>49,556</b> | <b>75,201</b> | <b>43,571</b> |
| Capital expenditures                             | (43,019)      | (38,868)      | (17,011)      |
| <b>Free funds flow (non-GAAP)</b>                | <b>6,537</b>  | <b>36,334</b> | <b>26,560</b> |

Note: The EBITDA and Adjusted EBITDA calculation methodology was changed in Q2 2024 and for prior periods to include adjustments for foreign exchange and share based compensation to better measure the Company's generated cash.

Free funds flow after investing activities is a non-GAAP measure and the Company considers free funds flow or free cash flow to be a key measure as it demonstrates the Company's ability to fund a return of capital without accessing outside funds.

### Operating netback

The Company considers operating netbacks to be a key measure that demonstrates the Company's profitability relative to current commodity prices. Netback is calculated by dividing net operating income by total revenue.

## 6. SIGNIFICANT JUDGEMENTS AND ESTIMATES

Management is required to make judgments, assumptions and estimates that have a significant impact on the Company's financial results. Significant judgments in the Financial Statements include going concern, financing arrangements, impairment indicators, assessment of transfers from Exploration and Evaluation ("E&E") to Property, Plant and Equipment ("PP&E"), leases, derivatives, asset acquisition and joint arrangements. Significant estimates in the Financial Statements include commitments, provision for future decommissioning obligations, recoverable amounts for exploration and evaluation assets and accruals. In addition, the Company uses estimates for numerous variables in the assessment of its assets for impairment purposes, including oil prices, exchange rates, discount rates, cost estimates and production profiles. By their nature, all of these estimates are subject to measurement uncertainty, may be beyond management's control, and the effect on future Financial Statements from changes in such estimates could be significant.

Critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the Financial Statements are included in the Financial Statements and the accompanying notes as of December 31, 2023 and 2022. Additional



information about significant judgements and estimates are included in PetroTal's audited Financial Statements for the years ended December 31, 2023 and 2022.

#### USES OF CRITICAL ACCOUNTING ASSUMPTIONS, ESTIMATES AND JUDGEMENTS

The Company's critical estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Such estimates and assumptions affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ from estimates.

The critical estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the same period if the revision affects only that period or in the period of the revision and future periods if the revision affects current and future periods.

Critical estimates and judgements in applying accounting policies that have the most significant effect on the amounts recognized in the Financial Statements are summarized below:

##### Functional Currency

The functional currency of each of the Company's entities is the United States dollar, which is the currency of the primary economic environment in which the entities operate.

##### Exploration and Evaluation Assets

The accounting for E&E assets requires management to make certain estimates and assumptions, including whether exploratory wells have discovered economically recoverable quantities of reserves. Designations are sometimes revised as new information becomes available. If an exploratory well encounters hydrocarbons, but further appraisal activity is required in order to conclude whether the hydrocarbons are economically recoverable, the well costs remain capitalized as long as sufficient progress is being made in assessing the economic and operating viability of the well. Criteria used in making this determination include evaluation of the reservoir characteristics and hydrocarbon properties, expected additional development activities, commercial evaluation and regulatory matters. The concept of "sufficient progress" is an area of judgement, and it is possible to have exploratory costs remain capitalized for several years while additional drilling is performed, or the Company seeks government, regulatory or partner approval of development plans.

Petroleum and natural gas assets are grouped into cash generating units ("CGUs") identified as having largely independent cash flows and are geographically integrated. The determination of the CGUs was based on management's interpretation and judgement.

##### Decommissioning Obligations

Decommissioning obligations will be incurred by the Company at the end of the operating life of wells or supporting infrastructure. The ultimate asset decommissioning costs and timing are uncertain and cost estimates can vary in response to many factors including changes to relevant legal and regulatory requirements, the emergence of new restoration techniques, and experience at other production sites. As a result, there could be significant adjustments to the provisions established which would affect future financial results. The expected amount of expenditure is estimated using a discounted cash flow calculation with a risk-free discount rate. Liabilities for environmental costs are recognized in the period in which they are incurred, normally when the asset is developed, and the associated costs can be estimated.

##### Deferred Tax Assets & Liabilities

The estimation of income taxes includes evaluating the recoverability of deferred tax assets based on an assessment of the Company's ability to utilize the underlying future tax deductions against future taxable income prior to the expiration of those deductions. Management assesses whether it is probable that some or all of the deferred income tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income, which in turn is dependent upon the successful discovery, extraction, development and commercialization of oil and gas reserves. To the extent that management's assessment of the Company's ability to utilize future tax deductions changes, the Company would be required to recognize more or fewer deferred tax assets, and future income tax provisions or recoveries could be affected. The measurement of deferred income tax provision is subject to uncertainty associated with the timing of future events and changes in legislation, tax rates and interpretations by tax authorities.

## Provisions, Commitments and Contingent Liabilities

Amounts recorded as provisions and amounts disclosed as commitments and contingent liabilities are estimated based on the terms of the related contracts and management's best knowledge at the time of issuing the Financial Statements. The actual results ultimately may differ from those estimates as future confirming events occur.

The Company has one reportable business segment which did not have any critical accounting estimate changes during the past two financial years.

## 7. DISCLOSURE PRONOUNCEMENTS NOT YET ADOPTED

*Issuance of IFRS Sustainability Standards - IFRS S1 "General Requirements for Disclosure of Sustainability-related Financial Information" and IFRS S2 "Climate-related Disclosures"*

In June 2023 the International Sustainability Standards Board ("ISSB") issued its inaugural standards - IFRS S1 and IFRS S2. The ISSB was formed as a new standard-setting board within the IFRS Foundation to issue standards that deliver a comprehensive global baseline of sustainability-related financial disclosures, operating alongside the International Accounting Standards Board. IFRS S1 and IFRS S2 are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted, as long as both standards are applied. IFRS S1 provides a set of disclosure requirements designed to enable companies to communicate to investors about the sustainability-related risks and opportunities, while IFRS S2 sets out specific climate-related disclosures and is designed to be used in conjunction with IFRS S1. Canadian regulators have not yet mandated these standards; however, the Company is continuing to review the impact of the standards on its financial reporting.

## 8. CONTRACTUAL OBLIGATIONS AND COMMITMENTS

### GUARANTEES AND COMMITMENTS

As at September 30, 2024, the Company holds the following letters of credit guaranteeing its commitments for exploration blocks to Perupetro S.A.:

| Block | Beneficiary    | Amount         | Commitment  | Expiration |
|-------|----------------|----------------|---|------------|
| 107   | Perupetro S.A. | \$1,500        | 1st exploration well, minimum work 5th exploratory period | May 2026   |
| 107   | Perupetro S.A. | \$1,500        | 2nd exploration well, minimum work 5th exploratory period | May 2026   |
|       |                | <u>\$3,000</u> |   |            |

### CONTRACTUAL OBLIGATIONS

Refer to "Short and long-term debt" in section "5.2 Balance Sheet Information" for material changes to the Company's contractual obligations.

## 9. TAXES

The Company's effective tax rate is impacted each quarter by the relative pre-tax income earned by the Company's operations in Canada, U.S., and Peru. The Company is subject to statutory tax rates of 23% in Canada, 21% in the U.S. and 32% in Peru (activities of the Company in Peru are subject to a 30% statutory tax rate plus 2% in accordance with Law 27343). The Company files federal income tax returns and local income tax returns in the various jurisdictions.

The tax at the effective rate differed from the tax at the statutory rate as follows:

|  | Three Months Ended September 30 |               | Nine Months Ended September 30 |               |
|--|---------------------------------|---------------|--------------------------------|---------------|
|  | 2024                            | 2023          | 2024                           | 2023          |
| Earnings before income taxes                 | 13,217                          | 44,804        | 130,319                        | 117,901       |
| Canadian corporate tax rate                  | 23.00 %                         | 23.00 %       | 23.00 %                        | 23.00 %       |
| Expected income tax expense                  | 3,040                           | 10,305        | 29,973                         | 27,117        |
| Increase (decrease) in taxes resulting from: |                                 |               |                                |               |
| Non-deductible expenses and other            | 3,056                           | 5,621         | 1,980                          | 1,497         |
| Tax differential on foreign jurisdictions    | (58)                            | 3,519         | 8,158                          | 9,123         |
| Change in valuation allowance                | —                               | —             | —                              | (8,811)       |
| <b>Provision for income taxes</b>            | <b>6,038</b>                    | <b>19,445</b> | <b>40,111</b>                  | <b>28,926</b> |

The Company recognized the net tax amount related to NOLs and deferred tax liabilities in Canada, Peru and the US. As of September 30, 2024, the Company consumed all losses in Canada (December 31, 2023: \$17 million) and all losses in Peru (December 31, 2023: \$7 million). The US has \$0.9 million tax losses remaining (December 31, 2023: \$2 million). The US non-capital losses can be carried forward indefinitely.

The aggregate amount of temporary differences associated with investments in subsidiaries for which deferred tax liabilities have not been recognized as of September 30, 2024 is approximately \$4 million (December 31, 2023: \$29 million).

## 10. FORWARD-LOOKING STATEMENTS AND BUSINESS RISKS

### FOREIGN EXCHANGE RATE RISK

The Company's functional currency is the United States dollar. Foreign exchange gains or losses can occur on translation of working capital denominated in currencies other than the functional currency of the jurisdiction which holds the working capital item. Excluding the impact of changes in the cross-rates, a 1% fluctuation in translation rates would have nil impact on net income or loss, based on foreign currency balances held at September 30, 2024.

### LIQUIDITY RISK

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with its financial liabilities. The Company's approach to managing liquidity risk is to have sufficient cash and/or credit facilities to meet its obligations when due. Liquidity is managed through short and long-term cash, debt and equity management strategies. The Company's liquidity risk is impacted by current and future commodity prices. If required, the Company will also consider additional short-term financing or issuing equity in order to meet its future liabilities. Declines in future commodity prices could affect the Company's ability to fund ongoing operations. The current economic environment may have a significant impact on the Company including, but not exclusively:

- material declines in revenue and cash flows as a result of the decline in commodity prices;
- declines in revenue and operating activities due to reduced capital programs and the shut-in of production;
- inability to access financing sources;
- increased risk of non-performance by the Company's customers and suppliers;
- interruptions in operations as the Company adjusts personnel to the dynamic environment; and,
- delivery and transportation of oil at the Bayovar port and sale swap price risk.

The situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the financial effect on the Company is not known at this time. Estimates and judgments made by management in the preparation of the financial statements are increasingly difficult and subject to a higher degree of measurement uncertainty during this volatile period.

### CREDIT RISK

Credit risk is the risk that a customer or counterparty will fail to perform an obligation or fail to pay amounts due causing a financial loss to the Company. The Company's VAT is primarily for sales tax credits on exploration and drilling expenses incurred in prior years. These credits will be applied to future oil development activities or recovered as per the sales tax recovery legislation currently in effect. The majority of the Company's trade receivable balance relates to oil sales and purchase price adjustments to two customers, being Petroperu, a state-owned company and Novum, an oil trading company. The Company has a long-term sales agreement for oil exports through Brazil, whereby sales are FOB Bretana. Sales through the ONP pipeline are due and payable 240 days after the final

delivery of the oil to the Bayovar terminal. During the nine months ended September 30, 2024, 88% of oil sales were to Novum (Brazil export route) and 12% were to Petroperu (Iquitos refinery). The Company has not experienced any material credit losses in the collection of its trade receivables.

Impairment to a financial asset is only recorded when there is objective evidence of impairment and the loss event has an impact on future cash flow and can be reliably estimated. Evidence of impairment may include default or delinquency by a debtor or indicators that the debtor may enter bankruptcy. Management believes that there is no risk on the recoverability and/or applicability of the sales tax credits. Therefore, no impairment to the carrying value of these assets has been estimated. The Company has deposited its cash and cash equivalents with reputable financial institutions, with which management believes the risk of loss to be remote. The maximum credit exposure associated with financial assets is their carrying value. At September 30, 2024, the cash and cash equivalents were held with six different institutions from three countries, mitigating the credit risk of a collapse of one particular bank.

Additional information regarding risk factors including, but not limited to, risks related to political developments in Peru and environmental risks is available in the Company's Annual Information Form ("AIF"), a copy of which may be accessed through the SEDAR+ website ([www.sedarplus.ca](http://www.sedarplus.ca)).

## FORWARD LOOKING STATEMENTS

Certain statements contained in this MD&A may constitute forward-looking statements. These statements relate to future events or the Company's future performance, including, but not limited to: PetroTal's business strategy, objectives, strength, focus and outlook, drilling, completions, workovers and other activities including expanding infrastructure and exploring undeveloped acreage and the anticipated costs and results of such activities, environmental remediation and social initiatives, the ability of the Company to achieve drilling success consistent with management's expectations, anticipated future production and revenue, oil production levels, the 2025 capital program and budget, including drilling plans, balance sheet strength, hedging program and the terms thereof, and future development and growth prospects. All statements other than statements of historical fact may be forward-looking statements. In addition, statements relating to expected production, reserves, prospective resources, recovery, costs and valuation are deemed to be forward-looking statements as they involve the implied assessment, based on certain estimates and assumptions that the reserves described can be profitably produced in the future. Forward-looking statements are often, but not always, identified by the use of words such as "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "intend", "could", "might", "should", "believe" and similar expressions.

The forward-looking statements are based on certain key expectations and assumptions made by the Company, including, but not limited to, expectations and assumptions concerning the ability of existing infrastructure to deliver production and the anticipated capital expenditures associated therewith, reservoir characteristics, recovery factor, exploration upside, prevailing commodity prices and the actual prices received for PetroTal's products, including pursuant to hedging arrangements, the availability and performance of drilling rigs, facilities, pipelines, other oilfield services and skilled labor, royalty regimes and exchange rates, the application of regulatory and licensing requirements, the accuracy of PetroTal's geological interpretation of its drilling and land opportunities, current legislation, receipt of required regulatory approval, the success of future drilling and development activities, the performance of new wells, the Company's growth strategy, general economic conditions and availability of required equipment and services. Although the Company believes that the expectations and assumptions on which the forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because the Company can give no assurance that they will prove to be correct. The Company believes that the expectations reflected in those forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in this MD&A should not be unduly relied upon by investors. These statements speak only as of the date of this MD&A and are expressly qualified, in their entirety, by this cautionary statement.

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. These include, but are not limited to, risks associated with the oil and gas industry in general (e.g., operational risks in development, exploration and production, delays or changes in plans with respect to exploration or development projects or capital expenditures, the uncertainty of reserve estimates, the uncertainty of estimates and projections relating to production, costs and expenses, and health, safety and environmental risks), commodity price volatility, price differentials and the actual prices received for products, exchange rate fluctuations, legal, political and economic instability in Peru, access to transportation routes and markets for the Company's production, changes in legislation affecting the oil and gas industry and uncertainties resulting from potential delays or changes in plans with respect to exploration or development projects or capital expenditures. Please refer to the risk factors identified in the AIF which is available on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).

Although the Company believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. The Company cannot guarantee future results, levels of activity, performance, or achievements. The risks and other factors, some of which are beyond the Company's control, could cause results to differ materially from those expressed in the forward-looking statements contained in this MD&A.

The forward-looking statements contained in this MD&A are expressly qualified by the foregoing cautionary statement. Subject to applicable securities laws, the Company is under no duty to update any of the forward-looking statements after the date hereof or to compare such statements to actual results or changes in the Company's expectations. Financial outlook information contained in this MD&A about prospective results of operations, financial position or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on management's assessment of the relevant information currently available. Readers are cautioned that such financial outlook information should not be used for purposes other than for which it is disclosed herein.

Prospective resources are the quantities of petroleum estimated, as of a given date, to be potentially recoverable from undiscovered accumulations by application of future development projects. Estimates of prospective resources included in this document relating to the Osheki prospect are based upon an independent assessment completed by NSAI with an effective date of September 30, 2018 and prepared in accordance with Canadian Oil and Gas Evaluation Handbook ("COGE") and the standards established by NI 51-101. For additional information about the Company's prospective resources, see the Company's website for the most current press release.

## ADDITIONAL INFORMATION

Additional information about PetroTal Corp. and its business activities, including PetroTal's audited Financial Statements for the years ended December 31, 2023 and 2022 are available on the Company's website at [www.petrotal-corp.com](http://www.petrotal-corp.com), and at [www.sedarplus.ca](http://www.sedarplus.ca), or below:

### DIRECTORS

**Mark McComiskey** <sup>(1)(4)(5)</sup>  
Chair of the Board

**Felipe Arbelaez** <sup>(3)(4)</sup>

**Eleanor Barker** <sup>(4)(5)</sup>

**Jon Harris** <sup>(1)(2)(5)</sup>

**Emily Morris** <sup>(5)</sup>

**Gavin Wilson** <sup>(1)(2)(3)</sup>

**Manuel Pablo Zuniga-Pflucker** <sup>(2)</sup>

### OFFICERS AND SENIOR EXECUTIVES

**Manuel Pablo Zuniga-Pflucker**  
President and Chief Executive Officer

**Camilo McAllister**  
Executive VP and Chief Financial Officer

**Sudan Maccio**  
Chief Legal Counsel and Corporate Secretary

**Jose Contreras**  
Senior VP of Operations

**Glen Priestley**  
VP Finance and Treasurer

**Emilio Acin Daneri**  
Vice President of Business Development

**Guillermo Florez**  
General Manager Peru

### CORPORATE HEADQUARTERS

**PetroTal Corp.**  
16200 Park Row, Suite 301  
Houston, Texas 77084  
Office: 713.609.9101  
[info@petrotal-corp.com](mailto:info@petrotal-corp.com)  
[www.petrotal-corp.com](http://www.petrotal-corp.com)

### REGISTERED OFFICE

**PetroTal Corp.**  
4200 Bankers Hall West, 888-3rd Street  
Calgary, Alberta, Canada

### OPERATING OFFICE

**PetroTal Peru SRL**  
144 Dionisio Derteano, Suite 1200  
San Isidro  
Lima, Peru

### STOCK EXCHANGES

**TSX Exchange**  
Toronto, Ontario, Canada  
TSX: TAL

**AIM Stock Exchange**  
London, United Kingdom  
AIM: PTAL

**OTCQX Stock Exchange**  
New York, USA  
OTCQX: PTALF

### LEGAL COUNSEL

**Stikeman Elliott LLP**  
Calgary, Alberta, Canada

### AUDITORS

**Deloitte LLP**  
Calgary, Alberta, Canada

### NOMINATED & FINANCIAL ADVISER

**Strand Hanson Limited**  
London, United Kingdom

### JOINT BROKERS

**Stifel Nicolaus Europe Limited**  
London, United Kingdom

### Peel Hunt LLP

London, United Kingdom

### RESERVES EVALUATORS

**Netherland, Sewell & Associates, Inc.**  
Dallas, Texas, USA

### TRANSFER AGENT AND REGISTRAR

**Computershare Trust Company of Canada**  
Calgary, Alberta, Canada  
London, United Kingdom  
Massachusetts, USA and New Jersey, USA

- (1) Member of the Corporate Governance and Compensation Committee.
- (2) Member of the Reserves Committee.
- (3) Member of the HSES Committee.
- (4) Member of the Audit Committee.
- (5) Member of the Technical Committee.

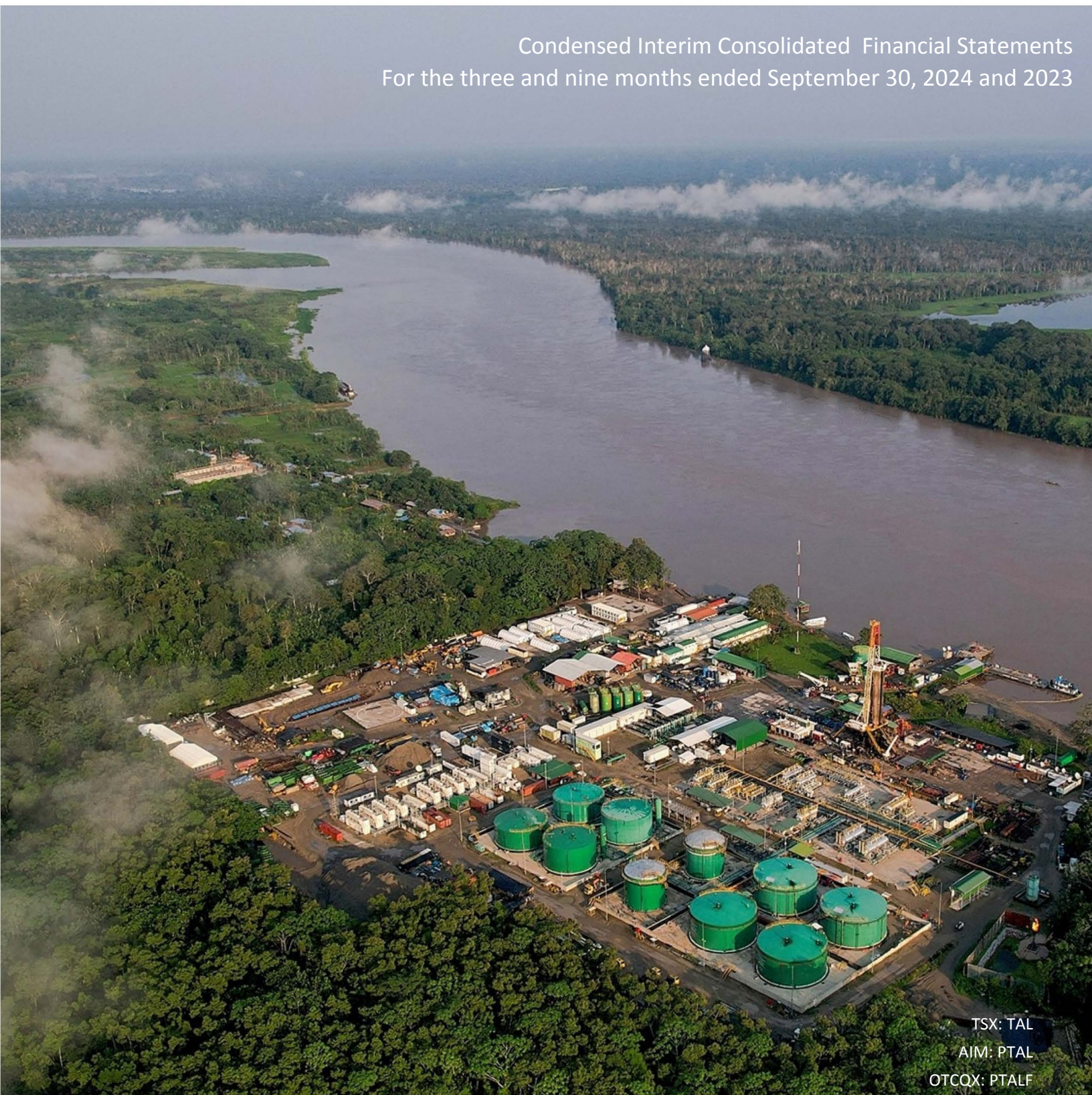
## GLOSSARY / ABBREVIATIONS

|           |  |
|-----------|--|
| 1P        | Proved   |
| 2P        | Proved plus Probable   |
| 3P        | Proved plus Probable and Possible  |
| AIF       | Annual Information Form  |
| bbl       | Barrel   |
| bopd      | Barrels of Oil per Day   |
| CGUs      | Cash Generating Units  |
| COGE      | Canadian Oil and Gas Evaluation Handbook   |
| CSR       | Community, Social and Regulatory   |
| DD&A      | Depletion, Depreciation and Amortization   |
| E&E       | Exploration and Evaluation   |
| EIA       | Environmental Impact Assessment  |
| ESG       | Environmental and Social Governance  |
| FOB       | Freight on board   |
| FFO       | Funds Flow Provided by Operations  |
| G&A       | General and Administrative   |
| GAAP      | Generally Accepted Accounting Principles   |
| IFRS      | International Financial Reporting Standards  |
| ISSB      | International Sustainability Standards Board   |
| MD&A      | Management's Discussion and Analysis   |
| mmbbls    | Million Barrels  |
| mmboe     | Million Barrels of Oil Equivalent  |
| NAV       | Net Asset Value  |
| NCIB      | Normal Course Issuer Bid   |
| Netback   | Benchmark to assess the profitability based on revenues less royalties, operating and transportation costs |
| NI 51-101 | National Instruments - Standards of Disclosure for Oil and Gas Activities                                  |
| NOI       | Net Operating Income   |
| NSAI      | Netherland Sewell and Associates, Inc.   |
| OCP       | OCP Ecuador Pipeline   |
| ONP       | Northern Peruvian Pipeline   |
| OOIP      | Original Oil in Place  |
| PP&E      | Property, Plant and Equipment  |
| RLI       | Reserve Life Index   |
| SDGs      | Sustainable Development Goals  |
| VAT       | Value Added Tax  |





Condensed Interim Consolidated Financial Statements  
For the three and nine months ended September 30, 2024 and 2023



TSX: TAL  
AIM: PTAL  
OTCQX: PTALF

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## MANAGEMENT'S REPORT

The accompanying unaudited condensed interim consolidated Financial Statements and all information in the management discussion and analysis and notes to the unaudited condensed interim consolidated Financial Statements are the responsibility of management. The unaudited condensed interim consolidated Financial Statements were prepared by management in accordance with International Accounting Standards ("IAS") 34—Interim Financial Reporting outlined in the notes to the unaudited condensed interim consolidated Financial Statements. Other financial information appearing throughout the report is presented on a basis consistent with the unaudited condensed interim consolidated Financial Statements.

Management maintains appropriate systems of internal controls. Policies and procedures are designed to give reasonable assurance that transactions are appropriately authorized, assets are safeguarded, and financial records are properly maintained to provide reliable information for the presentation of unaudited condensed interim consolidated Financial Statements.

The Audit Committee reviewed the unaudited condensed interim consolidated Financial Statements with management and with the auditors. The Board of Directors has approved the unaudited condensed interim consolidated Financial Statements on the recommendation of the Audit Committee.

*Signed "Manuel Pablo Zuniga-Pflucker"*

Manuel Pablo Zuniga-Pflucker

President and Chief Executive Officer

*Signed "Camilo McAllister"*

Camilo McAllister

Executive VP and Chief Financial Officer

November 11, 2024

| (\$ thousands of US Dollars, unaudited) | Note | September 30<br>2024 | December 31<br>2023 |
|---|------|----------------------|---------------------|
| <b>ASSETS</b>                           |      |                      |                     |
| <b>Current Assets</b>                   |      |                      |                     |
| Cash                                    | 4    | 121,328              | 90,568              |
| Restricted cash                         | 4    | 5,744                | 14,731              |
| VAT receivable                          | 5    | 20,032               | 9,709               |
| Trade and other receivables             | 6    | 47,011               | 58,602              |
| Inventory                               | 7    | 23,560               | 12,792              |
| Prepaid expenses                        | 8    | 16,199               | 7,462               |
| Derivative assets                       | 9    | 3,230                | 9,318               |
| <b>Total Current Assets</b>             |      | <b>237,104</b>       | <b>203,182</b>      |
| <b>Non-current Assets</b>               |      |                      |                     |
| Restricted cash                         | 4    | 6,000                | 6,000               |
| Trade receivable                        | 6    | 20,439               | 20,370              |
| Exploration and evaluation assets       | 10   | 10,005               | 8,973               |
| Property, plant and equipment           | 11   | 469,364              | 399,564             |
| Deferred income tax asset               | 18   | 894                  | 13,045              |
| VAT receivable                          | 5    | 2,286                | 2,226               |
| Derivative assets                       | 9    | 39                   | 4,926               |
| <b>Total Non-current Assets</b>         |      | <b>509,027</b>       | <b>455,104</b>      |
| <b>Total Assets</b>                     |      | <b>746,131</b>       | <b>658,286</b>      |
| <b>LIABILITIES AND EQUITY</b>           |      |                      |                     |
| <b>Current Liabilities</b>              |      |                      |                     |
| Trade and other payables                | 13   | 83,725               | 79,328              |
| Income tax payable                      | 18   | 25,228               | —                   |
| Lease liabilities                       | 15   | 3,712                | 4,555               |
| <b>Total Current Liabilities</b>        |      | <b>112,665</b>       | <b>83,883</b>       |
| <b>Non-current Liabilities</b>          |      |                      |                     |
| Long-term derivative liabilities        | 9    | 14,910               | 6,832               |
| Lease liabilities                       | 15   | 22,085               | 24,315              |
| Decommissioning liabilities             | 14   | 25,496               | 22,147              |
| Deferred income tax liabilities         | 18   | 65,006               | 55,109              |
| Other long-term obligations             |      | 2,213                | 2,058               |
| <b>Total Non-current Liabilities</b>    |      | <b>129,710</b>       | <b>110,461</b>      |
| <b>Total Liabilities</b>                |      | <b>242,375</b>       | <b>194,344</b>      |
| <b>Equity</b>                           |      |                      |                     |
| Share capital                           | 16   | 139,449              | 140,672             |
| Contributed surplus                     |      | 10,403               | 9,853               |
| Retained earnings                       |      | 353,904              | 313,417             |
| <b>Total Equity</b>                     |      | <b>503,756</b>       | <b>463,942</b>      |
| <b>Total Liabilities and Equity</b>     |      | <b>746,131</b>       | <b>658,286</b>      |

See accompanying notes to the condensed interim consolidated Financial Statements

## CONDENSED INTERIM CONSOLIDATED STATEMENTS OF EARNINGS AND OTHER COMPREHENSIVE INCOME

| (\$ thousands of US Dollars, except per share amounts, unaudited) |      | Three Months Ended<br>September 30 |               | Nine Month Ended<br>September 30 |                |
|---|------|------------------------------------|---------------|----------------------------------|----------------|
|   | Note | 2024                               | 2023          | 2024                             | 2023           |
| <b>REVENUES</b>   |      |                                    |               |                                  |                |
| Oil revenues, net of royalties and social fund                    | 17   | 71,417                             | 63,307        | 255,595                          | 211,893        |
| Total revenue   |      | 71,417                             | 63,307        | 255,595                          | 211,893        |
| <b>EXPENSES</b>   |      |                                    |               |                                  |                |
| Operating   |      | 11,724                             | 8,982         | 31,025                           | 22,436         |
| Direct transportation   |      | 3,008                              | 4,929         | 8,251                            | 9,973          |
| General and administrative  |      | 9,160                              | 7,355         | 27,757                           | 19,462         |
| Finance (income) expense  |      | (311)                              | 1,187         | 1,060                            | 12,190         |
| Commodity price derivatives loss (gain)                           | 9    | 21,481                             | (12,701)      | 13,149                           | 818            |
| Depletion, depreciation and amortization                          |      | 13,092                             | 7,962         | 43,738                           | 28,273         |
| Foreign exchange loss   |      | 46                                 | 789           | 296                              | 840            |
| Total expenses  |      | 58,200                             | 18,503        | 125,276                          | 93,992         |
| <b>Income before income taxes</b>                                 |      | <b>13,217</b>                      | <b>44,804</b> | <b>130,319</b>                   | <b>117,901</b> |
| Current income tax expense  | 18   | 7,094                              | —             | 18,063                           | —              |
| Deferred income tax (recovery) expense                            | 18   | (1,056)                            | 19,445        | 22,048                           | 28,926         |
| <b>Net income and comprehensive income</b>                        |      | <b>7,179</b>                       | <b>25,359</b> | <b>90,208</b>                    | <b>88,975</b>  |
| Basic earnings per share  |      | 0.01                               | 0.03          | 0.10                             | 0.10           |
| Diluted earnings per share  |      | 0.01                               | 0.03          | 0.10                             | 0.10           |
| Weighted average number of common shares outstanding (000's)      |      |                                    |               |                                  |                |
| Basic   |      | 914,053                            | 920,312       | 915,389                          | 894,901        |
| Diluted   |      | 936,480                            | 941,197       | 935,530                          | 915,704        |

See accompanying notes to the condensed interim consolidated Financial Statements

## CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(\$ thousands of US Dollars, unaudited)

| (\$ thousands of US Dollars, unaudited) |      | Nine Months Ended September 30 |                |
|---|------|--------------------------------|----------------|
|   | Note | 2024                           | 2023           |
| <b>Share capital</b>                    |      |                                |                |
| Balance, beginning of year              |      | 140,672                        | 130,196        |
| Repurchase of shares                    | 16   | (1,223)                        | (1,001)        |
| Exercise of warrants                    | 16   | —                              | 12,316         |
| <b>Balance, end of period</b>           |      | <b>139,449</b>                 | <b>141,511</b> |
| <b>Contributed surplus</b>              |      |                                |                |
| Balance, beginning of year              |      | 9,853                          | 6,262          |
| Share-based compensation plan           |      | 550                            | 2,653          |
| <b>Balance, end of period</b>           |      | <b>10,403</b>                  | <b>8,915</b>   |
| <b>Retained earnings</b>                |      |                                |                |
| Balance, beginning of year              |      | 313,417                        | 262,873        |
| Dividends paid                          | 16   | (46,752)                       | (37,286)       |
| Net income and comprehensive income     |      | 90,208                         | 88,975         |
| Repurchase of shares                    | 16   | (2,969)                        | (2,431)        |
| <b>Balance, end of period</b>           |      | <b>353,904</b>                 | <b>312,131</b> |
| <b>Total Equity</b>                     |      | <b>503,756</b>                 | <b>462,557</b> |

See accompanying notes to the condensed interim consolidated Financial Statements



## CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ thousands of US Dollars, unaudited)

(\$ thousands of US Dollars, unaudited)

|  |      | Nine Months Ended September 30 |           |
|--|------|--------------------------------|-----------|
|  | Note | 2024                           | 2023      |
| Cash flows from operating activities               |      |                                |           |
| Net income   |      | 90,208                         | 88,975    |
| Adjustments for:                                   |      |                                |           |
| Depletion, depreciation and amortization           |      | 43,738                         | 27,569    |
| Accretion of decommissioning obligations           | 14   | 932                            | 696       |
| Share-based compensation plan                      |      | 705                            | 3,195     |
| Commodity price unrealized derivatives loss (gain) | 9    | 9,408                          | (1,439)   |
| Finance expenses                                   |      | 1,530                          | 7,912     |
| Deferred income tax expense                        | 18   | 22,048                         | 28,926    |
| Changes in working capital:                        |      |                                |           |
| - Receivables and taxes                            |      | 1,208                          | 42,428    |
| - Prepaid expenses                                 |      | (8,737)                        | 160       |
| - Inventory  |      | (10,179)                       | (1,903)   |
| - Trade and other payables                         |      | (2,813)                        | (12,433)  |
| - Commodity price realized derivatives             | 9    | 9,645                          | 2,734     |
| - Current income tax payable                       | 18   | 25,228                         | —         |
| Cash paid for income taxes                         |      | —                              | (1,130)   |
| Net cash provided by operating activities          |      | 182,921                        | 185,690   |
| Cash flows from investing activities               |      |                                |           |
| Property, plant and equipment additions            | 11   | (111,206)                      | (75,024)  |
| Exploration and evaluation asset additions         | 10   | (1,032)                        | (1,272)   |
| Non-cash changes in working capital                |      | 7,210                          | 3,943     |
| Net cash used in investing activities              |      | (105,028)                      | (72,353)  |
| Cash flows from financing activities               |      |                                |           |
| Interest and fees paid                             |      | —                              | (8,426)   |
| Net proceeds from exercise of warrants             | 16   | —                              | 12,316    |
| Repayment of debt principal                        | 12   | —                              | (100,000) |
| Funds received from credit facility                | 12   | —                              | 20,000    |
| Payments of dividends to shareholders              |      | (46,752)                       | (37,286)  |
| Repurchase of shares                               |      | (4,192)                        | (3,432)   |
| Payment of current lease liabilities               | 15   | (5,176)                        | (3,652)   |
| Net cash used in financing activities              |      | (56,120)                       | (120,480) |
| Increase (decrease) in cash                        |      | 21,773                         | (7,143)   |
| Cash, beginning of period                          |      | 90,568                         | 104,340   |
| Restricted cash                                    | 4    | 8,987                          | (3,089)   |
| Cash, end of the period                            |      | 121,328                        | 94,108    |

See accompanying notes to the condensed interim consolidated Financial Statements

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the three and nine months ended September 30, 2024 and 2023. All amounts are stated in thousands of United States Dollars (\$) unless otherwise indicated.

### 1. CORPORATE INFORMATION

PetroTal Corp. (the “Company” or “PetroTal”) is a publicly-traded energy company incorporated and domiciled in Canada. The Company is engaged in the exploration, appraisal and development of oil and natural gas in Peru, South America. The Company’s registered office is located at 4200 Bankers Hall West, 888 – 3rd Street S.W., Calgary, Alberta, Canada.

These unaudited Condensed Interim Consolidated Financial Statements (the “Financial Statements”) have been prepared on a going concern basis, which assumes that the Company will continue its operations for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of business.

The Company evaluated subsequent events and transactions that occurred after the balance sheet date up to the date that the Financial Statements were issued.

These Financial Statements were approved for issuance by the Company’s Board of Directors on November 11, 2024, on the recommendation of the Audit Committee.

### 2. BASIS OF PREPARATION

#### STATEMENT OF COMPLIANCE

These Financial Statements were prepared in accordance with International Accounting Standards (“IAS”) 34–Interim Financial Reporting. They do not contain all disclosures required by International Financial Reporting Standards (“IFRS”) for annual financial statements and, accordingly, should be read in conjunction with the Company’s audited annual consolidated financial statements for the year ended December 31, 2023, which outline the Company’s material accounting policies in Note 2 thereto, and have been applied consistently in these Financial Statements, except as disclosed in Note 3, as well as the Company’s critical accounting judgements and key sources of estimation uncertainty which are also set out in Note 2 thereto.

#### BASIS OF MEASUREMENT

These Financial Statements have been prepared on a historical cost basis except for certain financial instruments that have been measured at fair value. In addition, these Financial Statements have been prepared using the accrual basis of accounting.

#### PRINCIPLES OF CONSOLIDATION

The Company’s Financial Statements include the accounts of the Company and its subsidiaries. The Financial Statements of the subsidiaries are prepared for the same reporting period as the parent Company’s, using consistent accounting practices.

Inter-company balances and transactions, and any unrealized gains arising from inter-company transactions with the Company’s subsidiaries, are eliminated on consolidation.

The entities included in the Company’s Financial Statements are PetroTal Corp. and its 100% owned subsidiaries PetroTal USA Corp., PetroTal LLC, PetroTal Energy International (Peru) Holdings B.V., PetroTal Peru B.V., Petrolifera Petroleum Del Peru S.R.L. and PetroTal Peru S.R.L.

#### Prior Year Reclassification

In the preparation of the Financial Statements, we identified as of December 31, 2023 a misclassification of \$2.3M between the lease payments due in the short and long-term. As a result, we revised the balances as of December 31, 2023, to properly reflect the classification of lease payments with no impact to the total lease liability balance.

### 3. NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

#### NEW ACCOUNTING STANDARDS ISSUED

New accounting standards and interpretations were issued and are mandatory for accounting periods starting on or after January 1, 2024. The new accounting standards and interpretations, which did not have a significant impact on the Company's Financial Statements upon adoption, are as follows:

- Amendments to IAS 1 - Classification of Liabilities as Current or Non-current - In January 2020 and October 2022, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. An Additional requirement has been introduced to require disclosure when a liability arising from a loan agreement is classified as non-current and the entity's right to defer settlement is contingent on compliance with future covenants within twelve months. The amendments are effective for annual reporting periods beginning on or after January 1, 2024, and must be applied retrospectively.
- Amendments to IFRS 16 - Lease Liability in a Sale and Leaseback - In September 2022, the IASB issued amendments to, Leases ("IFRS 16") to specify the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognize any amount of the gain or loss that relates to the right of use it retains. The amendments are effective for annual reporting periods beginning on or after January 1, 2024, and must applied retrospectively to sale and leaseback transactions entered into after the date of initial application of IFRS 16.
- Amendments to IAS 7 and IFRS 7 - Supplier Finance Arrangements - In May 2023, the IASB issued amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures to clarify the characteristics of supplier finance arrangements and require additional disclosure of such arrangements. The disclosure requirements in the amendments are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk. The amendments are effective for annual reporting periods beginning on or after January 1, 2024.

#### NEW ACCOUNTING STANDARDS ISSUED BUT NOT EFFECTIVE

New accounting standards and interpretations were issued and are mandatory for future accounting periods. The new accounting standards and interpretations, which are not expected to have a significant impact on the Company's Financial Statements upon adoption, are as follows:

- IFRS 18 - Presentation and Disclosure in Financial Statements - In April 2024, the IASB issued IFRS 18 - Presentation and Disclosure in Financial Statements which will replace IAS 1 - Presentation of Financial Statements. Retrospective application of the standard is mandatory for annual reporting periods starting from January 1, 2027 onwards with earlier application permitted. PetroTal is assessing the impacts of the standard on its financial reporting.

#### 4. CASH AND RESTRICTED CASH

The following table sets out cash and restricted cash balances held in different currencies:

|                             | September 30<br>2024 | December 31<br>2023 |
|-----------------------------|----------------------|---------------------|
| Balances held in:           |                      |                     |
| US dollars                  | 130,966              | 100,996             |
| Peruvian soles              | 586                  | 3,296               |
| English pounds              | 780                  | 3,270               |
| Canadian dollars            | 740                  | 3,737               |
| <b>Total</b>                | <b>133,072</b>       | <b>111,299</b>      |
| Represented as:             |                      |                     |
| Cash                        | 121,328              | 90,568              |
| Restricted cash current     | 5,744                | 14,731              |
| Restricted cash non-current | 6,000                | 6,000               |

Current restricted cash of \$5.7 million, is primarily related to the social fund and letters of credit bank guarantees for Block 107 exploration wells. The \$6.0 million of non-current restricted cash is related to permitted hedging programs (see Note 9).

In March 2023, Peru's President signed the Supreme Decree authorizing Perupetro S.A. to execute the amendment incorporating the 2.5% social trust fund (value of the monthly oil produced in Bretana's Block 95, less transportation, for the benefit of local communities) into the Block 95 license contract, effective and retroactive to January 1, 2022. For the three and nine months ended September 30, 2024, the Company paid to the community \$2.4 million and \$15.8 million, respectively.

#### 5. VAT RECEIVABLE

|                              | September 30<br>2024 | December 31<br>2023 |
|------------------------------|----------------------|---------------------|
| VAT receivable current       | 20,032               | 9,709               |
| VAT receivable non-current   | 2,286                | 2,226               |
| <b>Total VAT receivables</b> | <b>22,318</b>        | <b>11,935</b>       |

Valued Added Tax ("VAT") in Peru is levied on the purchase of goods and services and is recoverable on sales of goods and services. The Company recovered \$16.0 million during the nine months ended September 30, 2024 and expects to recover \$20.0 million in the short-term.

#### 6. TRADE AND OTHER RECEIVABLES SHORT AND LONG TERM

|  | September 30<br>2024 | December 31<br>2023 |
|--|----------------------|---------------------|
| Trade receivables                        | 66,045               | 76,163              |
| Other receivables                        | 1,405                | 2,809               |
| <b>Total trade and other receivables</b> | <b>67,450</b>        | <b>78,972</b>       |
| Represented as:                          |                      |                     |
| Current receivables                      | 47,011               | 58,602              |
| Non-current receivables                  | 20,439               | 20,370              |

At September 30, 2024, trade receivables represent revenue related to the sale of oil. The trade balance is mostly comprised of \$24.6 million due from Petroperu (\$4.2 million is short term and \$20.4 million is long term) and \$41.4 million from export sales through Brazil (all of which is due short term). No credit losses on the Company's trade receivables have been incurred and all short-term receivables are current.

## 7. INVENTORY

|                               | September 30<br>2024 | December 31<br>2023 |
|-------------------------------|----------------------|---------------------|
| Oil inventory                 | 3,460                | 813                 |
| Materials, parts and supplies | 20,100               | 11,979              |
| Total inventory               | 23,560               | 12,792              |

Oil inventory consists of the Company's oil barrels, which are valued at the lower of cost or net realizable value. Costs include operating expenses, royalties, transportation, and depletion associated with production. Costs capitalized as inventory will be expensed when the inventory is sold. At September 30, 2024, the oil inventory balance of \$3.5 million consists of 96,070 barrels of oil valued at \$36.01/bbl (December 31, 2023: \$0.8 million, based on 35,320 barrels at \$23.01/bbl). Materials during the year increased mainly due to the purchase of \$7.3 million in materials for the erosion control project. Materials, parts and supplies, including diluent, are expected to be consumed in the short-term.

## 8. PREPAID EXPENSES

|                                     | September 30<br>2024 | December 31<br>2023 |
|-------------------------------------|----------------------|---------------------|
| Advances to contractors             | 7,993                | 507                 |
| Prepaid expenses and others         | 8,206                | 6,955               |
| Total advances and prepaid expenses | 16,199               | 7,462               |

At September 30, 2024, advances to contractors increase was mainly related to prepayments to contractors for the Company's power plant generator and erosion control costs. Prepaid expenses and others were comprised of \$5.7 million in Peruvian income tax prepaid and \$2.5 million in insurance, prepaid services for consultants, and other related services.

On May 7, 2024, the Company signed a sale and purchase agreement to acquire 100% of the shares of CEPESA Peruana S.A.C., who owns a 100% working interest in Peru's Block 131 ("License Contract"). The purchase price is \$5.0 million cash subject to adjustments, and at the time of signing the agreement, the Company has prepaid \$0.28M. The transaction as of September 30, 2024 has not closed as it is subject to meeting certain conditions.

## 9. RISK MANAGEMENT

|                                  | September 30, 2024 |            | December 31, 2023 |            |
|----------------------------------|--------------------|------------|-------------------|------------|
|                                  | Carrying Value     | Fair Value | Carrying Value    | Fair Value |
| Cash and restricted cash         | 133,072            | 133,072    | 111,299           | 111,299    |
| Trade and other receivables      | 47,011             | 47,011     | 58,602            | 58,602     |
| Short-term derivative assets     | 3,230              | 3,230      | 9,318             | 9,318      |
| Trade receivable long-term       | 20,439             | 20,439     | 20,370            | 20,370     |
| Long-term derivative assets      | 39                 | 39         | 4,926             | 4,926      |
| Trade and other payables         | 83,725             | 83,725     | 79,328            | 79,328     |
| Long-term derivative liabilities | 14,910             | 14,910     | 6,832             | 6,832      |

The table above details the Company's carrying value and fair value of financial instruments including cash and restricted cash, trade and other receivables, derivatives and trade and other payables, all of which are classified as financial assets and liabilities and reported at amortized cost or fair value. The Company is exposed to various financial risks arising from normal-course business exposure. These risks include market risks relating to foreign exchange rate fluctuations and commodity price risk as well as liquidity.

### COMMODITY PRICE DERIVATIVES

The derivative asset is classified as a Level 2 fair value measurement. The Petroperu Saramuro agreement, signed with Petroperu during 2021, includes a clause for the purchase price adjustment. The initial sales price is based on the arithmetic average of the ICE

Brent Crude 8-month forward price. The realized price is based on the tender price of the oil that is sold at the Bayovar terminal. The purchase price adjustment is the realized price less the initial sales price. If the purchase price adjustment is negative, the Company will compensate Petroperu for the amount, multiplied by the volume sold or arranged by Petroperu. If the purchase price adjustment is positive, the Company will be compensated by Petroperu.

The fair value of the embedded derivative, considering an average future Brent price marker differential, was recorded as a gain (loss) on commodity price derivatives at September 30, 2024 and 2023.

|  | Three Months Ended September 30 |               | Nine Months Ended September 30 |               |
|--|---------------------------------|---------------|--------------------------------|---------------|
|  | 2024                            | 2023          | 2024                           | 2023          |
| <b>Net derivative asset at beginning of period</b>       | 10,956                          | 6,373         | 7,412                          | 20,370        |
| Cash settlements   | —                               | (253)         | (4,788)                        | (478)         |
| Cash to be received                                      | (1,116)                         | 253           | (1,116)                        | —             |
| Realized (loss)  | (3,774)                         | (2,734)       | (3,741)                        | (2,256)       |
| Unrealized (loss) gain                                   | (17,707)                        | 15,435        | (9,408)                        | 1,438         |
| <b>Net derivative asset (liability) at end of period</b> | <b>(11,641)</b>                 | <b>19,074</b> | <b>(11,641)</b>                | <b>19,074</b> |
| Represented as:  |                                 |               |                                |               |
| Short-term derivative assets                             |                                 |               | 3,230                          | 20,017        |
| Long-term derivative assets                              |                                 |               | 39                             | 5,971         |
| Long-term derivative liabilities                         |                                 |               | (14,910)                       | (6,914)       |

| Sales delivery /<br>Executed month                  | Expected<br>settlement month | Volume<br>mbbls | Price range<br>\$/bbl | Hedged range<br>\$/bbl | Net Derivative<br>Asset (Liability) |
|---|------------------------------|-----------------|-----------------------|------------------------|-------------------------------------|
| <b>Peru Embedded Derivatives <sup>(a)</sup></b>     |                              |                 |                       |                        |                                     |
| Apr-21 to Feb-22                                    | Oct-25 to May-27             | 1,882           | 62.49 to 85.26        | 70.10 to 70.43         | (14,871)                            |
| <b>Corporate Derivatives Hedging <sup>(b)</sup></b> |                              |                 |                       |                        |                                     |
| Aug-24  | Oct-24 to Aug-25             | 1,868           | —                     | 65.00   84.25   104.25 | 3,230                               |
| <b>Net Derivative (Liability)</b>                   |                              |                 |                       |                        | <b>(11,641)</b>                     |

a) Embedded derivative related to original Petroperu sales agreement.

b) Corporate hedge program to cover a portion of 2024 and 2025 production.

For the three and nine months ended September 30, 2024, the Company realized true-up derivative gains from final sales at Bayovar of 318,532 bbls for \$1.1 million and 540,132 bbls for \$5.9 million, respectively. At September 30, 2024, 1.9 million barrels (2.4 million at December 31, 2023) remain in the pipeline or storage tanks, awaiting final sale by Petroperu. During the quarter, a decrease in future oil prices and an increase to the Peru embedded derivative quality discount resulted in a net derivative liability. A 1% change to the hedged range price would result in a \$1.2 million change to the net derivative liability.

In August 2024, the company executed a hedging agreement that consisted of multiple trades that total 2.1 million bbls of Brent oil with settlements dates from October 2024 to August 2025. The hedge types include a put option of \$65.00 per bbl, a call option of \$84.25 per bbl and a call option of \$104.25 per bbl. At September 2024, there was a remainder of 1.9 million in hedged barrels of Brent oil that resulted in a net derivative asset of \$3.2 million.

#### FOREIGN EXCHANGE RATE RISK

The Company's functional currency is the United States dollar. Foreign exchange gains or losses can occur on translation of working capital denominated in currencies other than the functional currency of the jurisdiction which holds the working capital item. Excluding the impact of changes in the cross-rates, a 1% fluctuation in translation rates would have nil impact on net income or loss, based on foreign currency balances held at September 30, 2024.



## LIQUIDITY RISK

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with its financial liabilities. The Company's liquidity risk is impacted by current and future commodity prices. If required, the Company will also consider additional short-term financing or issuing equity in order to meet its future liabilities. Declines in future commodity prices could affect the Company's ability to fund ongoing operations. The current economic environment may have significant adverse impacts on the Company including, but not exclusively:

- material declines in revenue and cash flows as a result of the decline in commodity prices;
- declines in revenue and operating activities due to reduced capital programs and constrained oil production;
- inability to access financing sources;
- increased risk of non-performance by the Company's customers and suppliers;
- interruptions in operations as the Company adjusts personnel to the dynamic environment; and,
- delivery and transportation of oil at Bayovar port and sale swap price risk.

Estimates and judgements made by management in the preparation of the Financial Statements are subject to a certain degree of measurement uncertainty during this volatile period.

## CREDIT RISK

Credit risk is the risk that a customer or counterparty will fail to perform an obligation or fail to pay amounts due causing a financial loss to the Company. The Company's VAT is primarily for sales tax credits on exploration and drilling expenses incurred during the year and in prior years. These credits will be applied to future oil development activities or recovered as per the sales tax recovery legislation currently in effect. The Company's trade receivable balance relates to oil sales and purchase price adjustments to two customers, being Petroperu, a state-owned company and Novum, an oil trading company. The Company has a long-term sales agreement for oil exports through Brazil, whereby sales are FOB Bretana. Sales through the ONP pipeline are due and payable 240 days after the final delivery of the oil to the Bayovar terminal. During the nine months ended September 30, 2024, 88% of oil sales were to Novum (Brazil export route) and 12% were to Petroperu (Iquitos refinery). The Company has not experienced any material credit losses in the collection of its trade receivables. The Company periodically assesses the recoverability of all trade receivables through discussions with its customers, review of credit rating agency reports or review of other third-party information.

Impairment to a financial asset is only recorded when there is objective evidence of impairment and the loss event has an impact on future cash flow and can be reliably estimated. Evidence of impairment may include default or delinquency by a debtor or indicators that the debtor may enter bankruptcy. Management believes that there is no risk on the recoverability and or applicability of the sales tax credits. Therefore, no impairment to the carrying value of these assets has been estimated. The Company has deposited its cash, cash equivalents and restricted cash with reputable financial institutions, with which management believes the risk of loss to be remote. The maximum credit exposure associated with financial assets is their carrying value. At September 30, 2024, the cash, cash equivalents and restricted cash were held with six different institutions from three countries, mitigating the credit risk of a collapse of one particular bank.

## 10. EXPLORATION AND EVALUATION ASSETS

The following table sets out a continuity of Exploration and Evaluation Assets:

|                                      |        |
|--------------------------------------|--------|
| <b>Balance at January 1, 2023</b>    | 7,342  |
| Additions                            | 1,631  |
| <b>Balance at December 31, 2023</b>  | 8,973  |
| Additions                            | 1,032  |
| <b>Balance at September 30, 2024</b> | 10,005 |

The Company determined there were no impairment indicators of the exploration and evaluation assets balance at September 30, 2024 and December 31, 2023.

## 11. PROPERTY, PLANT AND EQUIPMENT

|  | Petroleum<br>Interests | Right of Use<br>Asset<br>(Power Plant) | Other Assets | Total    |
|--|------------------------|--|--------------|----------|
| <b>Balance at January 1, 2023</b>                      | 288,279                | 20,712                                 | 2,919        | 311,910  |
| Additions  | 105,151                | —                                      | 1,671        | 106,822  |
| Revisions to decommissioning obligations               | 7,760                  | —                                      | —            | 7,760    |
| Revisions to right of use asset                        | —                      | 12,389                                 | —            | 12,389   |
| Depletion, depreciation and amortization               | (36,964)               | (1,328)                                | (1,025)      | (39,317) |
| <b>Balance at December 31, 2023</b>                    | 364,226                | 31,773                                 | 3,565        | 399,564  |
| Additions  | 108,737                | —                                      | 2,973        | 111,710  |
| Additions and revisions to decommissioning obligations | 2,417                  | —                                      | —            | 2,417    |
| Depletion, depreciation and amortization               | (41,773)               | (1,725)                                | (829)        | (44,327) |
| <b>Balance at September 30, 2024</b>                   | 433,607                | 30,048                                 | 5,709        | 469,364  |

At September 30, 2024, \$0.9 million of the depreciation, depletion and amortization expense was recorded as inventory (December 31, 2023: \$0.3 million).

The Company determined there were no impairment indicators of the property, plant and equipment balance at September 30, 2024 and December 31, 2023.

## 12. SHORT AND LONG-TERM DEBT

During the quarter the Company did not borrow from any of the lines of credit for working capital, there was \$0 in debt at September 30, 2024, and has available \$77M in lines of credit shown below. All lines of credit are available for one year with the option to renew.

At September 30, 2024, the Company had a \$20 million unsecured line of credit fully available with an interest rate of 8.97% with Banco de Credito del Peru and a payment term of 90 days. No debt covenants were set forth by the lender in the loan agreement. The funds are to be used to fund short-term working capital needs.

In April 2024, PetroTal obtained a \$2 million unsecured line of credit with BanBif at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 90 days. No debt covenants were set forth by the lender in the loan agreement.

In April 2024, PetroTal obtained a \$5 million line of credit with Scotia Bank at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 360 days. The line of credit requires \$5 million in cash collateral if the credit line is used. No other debt covenants were set forth by the lender in the loan agreement.

In May 2024, PetroTal obtained a \$20 million unsecured line of credit with JP Morgan Bank at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 120 days. No debt covenants were set forth by the lender in the loan agreement.

In August 2024, PetroTal obtained a \$10 million unsecured line of credit with GNB at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 180 days. No debt covenants were set forth by the lender in the loan agreement.

In September 2024, PetroTal obtained a \$20 million line of credit with Banco Pichincha at an interest rate determined by the prevailing market rate at the time of borrowing and a payment term of 120 days. The line of credit is secured by an insurance endorsement. No debt covenants were set forth by the lender in the loan agreement.

### 13. TRADE AND OTHER PAYABLES

|  | September 30<br>2024 | December 31<br>2023 |
|--|----------------------|---------------------|
| Trade payables                         | 31,978               | 25,037              |
| Accrued payables and other obligations | 51,747               | 54,291              |
| Total trade and other payables         | 83,725               | 79,328              |

At September 30, 2024 and December 31, 2023, trade payables and other payables are primarily related to the drilling and completion of wells and construction of production processing facilities. The other obligations are mainly related to the 2.5% social fund for the benefit of local communities, which totaled to \$2.9 million at September 30, 2024 (\$12.2 million at December 31, 2023).

### 14. DECOMMISSIONING LIABILITIES

|  |        |
|--|--------|
| <b>Balance at January 1, 2023</b>        | 13,393 |
| Additions                                | 5,390  |
| Revisions to decommissioning liabilities | 2,370  |
| Accretion                                | 994    |
| <b>Balance at December 31, 2023</b>      | 22,147 |
| Additions                                | 1,868  |
| Revisions to decommissioning liabilities | 549    |
| Accretion                                | 932    |
| <b>Balance at September 30, 2024</b>     | 25,496 |

The undiscounted uninflated value of estimated decommissioning liabilities is \$42.5 million (\$39.0 million in 2023). The present value of the obligations was calculated using an average risk-free rate of 5.2% (December 31, 2023: 5.3%) to reflect the market assessment of the time value of money as well as risks specific to the liabilities that have not been included in the cash flow estimates. The inflation rate used in determining the cash flow estimate was 2.0%.

### 15. CURRENT AND NON-CURRENT LEASE LIABILITIES

In prior years, PetroTal commenced a service lease arrangement with a supplier that provides turnkey power generation equipment services. The lease term ends September 2031.

The lease liabilities includes three office leases, one in Houston, Texas and two in Lima, Peru. The Houston lease is for a term of 6.2 years with an incremental borrowing rate of 6.5% and the Lima leases are for 3-5 years with an incremental borrowing rate of 8.5%.

|  |         |
|--|---------|
| <b>Lease liabilities at January 1, 2023</b>    | 19,642  |
| Revisions                                      | 12,389  |
| Payments                                       | (4,465) |
| Interest on leases                             | 1,304   |
| <b>Lease liabilities at December 31, 2023</b>  | 28,870  |
| Additions                                      | 504     |
| Payments                                       | (5,176) |
| Interest on leases                             | 1,599   |
| <b>Lease liabilities at September 30, 2024</b> | 25,797  |
| Represented as:                                |         |
| Current liability                              | 3,712   |
| Non-current liability                          | 22,085  |

At September 30, 2024, total lease liabilities have the following minimum undiscounted annual payments:

| Year         |               |
|--------------|---------------|
| 2024         | 1,292         |
| 2025         | 5,258         |
| Thereafter   | 26,630        |
| <b>Total</b> | <b>33,180</b> |

## 16.SHARE CAPITAL

Authorized share capital consists of an unlimited number of common shares without nominal or par value. The holders of common shares are entitled to one vote per share and are entitled to receive dividends as recommended by the Board of Directors.

|                                      | Thousands of<br>Common<br>Shares | Share<br>Capital |
|--------------------------------------|----------------------------------|------------------|
| <b>Balance at January 1, 2023</b>    | 862,209                          | 130,196          |
| Vesting of performance share units   | 1,557                            | —                |
| Repurchase of shares                 | (11,327)                         | (1,839)          |
| Warrants exercised                   | 59,875                           | 12,315           |
| <b>Balance at December 31, 2023</b>  | 912,314                          | 140,672          |
| Vesting of performance share units   | 8,283                            | —                |
| Repurchase of shares                 | (7,338)                          | (1,223)          |
| <b>Balance at September 30, 2024</b> | <b>913,259</b>                   | <b>139,449</b>   |

## DIVIDENDS

During the three and nine months ended September 30, 2024, the Company paid dividends to shareholders in the amount of \$13.8 million and \$46.8 million, respectively. The Company paid dividends in the amount of \$0.015 per share during the quarter. The Company's dividend policy is to pay dividends based on current liquidity exceeding \$60 million.

## NORMAL COURSE ISSUER BID

On May 22, 2024, the Company renewed the NCIB which would end no later than May 23, 2025. This renewal includes the intention to purchase up to 14,600,000 common shares (representing approximately 2% of its outstanding common shares at May 10, 2024). Common shares purchased under the NCIB are cancelled.

During the three and nine months ended September 30, 2024, the Company purchased 936,700 and 7,337,904 common shares under the NCIB for total consideration of \$0.5 million and \$4.2 million, respectively. The surplus between the total consideration and the carrying value of the shares repurchased was recorded against retained earnings.

## SHARE-BASED COMPENSATION

The Company has granted performance share units ("PSUs") to employees and deferred share units ("DSUs") to directors. The grant date fair value of PSUs granted to employees is recognized as share-based compensation expense with a corresponding increase in contributed surplus over the vesting period. The Company granted PSUs to employees in accordance with the provisions of the Company's PSU plan. The PSUs either vest after three years or equally over three years and each PSU will entitle the holder to acquire between zero and two common shares of the Company, subject to the achievement of performance conditions relating to the Company's total shareholder return, net asset value and certain production, environmental, safety and operational milestones.

The fair value of the PSUs is determined through a combination of Black-Scholes and probability weighted models. The following table details the terms of the PSUs outstanding at September 30, 2024:

|   | 2024 Plan<br>Share Units | 2023 Plan<br>Share Units |
|---|--------------------------|--------------------------|
| Vest date 3 years from grant date, exchangeable for up to 2 shares              | 3,526,270                | 3,685,322                |
| Vests equally over 3 years from grant date, exchangeable for up to 2 shares     | 699,408                  | 347,000                  |
| Vests equally over 3 years from grant date, exchangeable for up to 1-1.5 shares | 2,061,432                | 1,153,103                |
| <b>Total units</b>  | <b>6,287,110</b>         | <b>5,185,425</b>         |

The following assumptions were used for the Black-Scholes valuation of the PSUs granted:

|                         | 2024 Plan | 2023 Plan |
|-------------------------|-----------|-----------|
| Risk-free interest rate | 4.5 %     | 3.8 %     |
| Expected Life           | 1-3 years | 1-3 years |
| Annualized volatility   | 50 %      | 50 %      |

For the nine months ended September 30, 2024, the Company recognized \$2.3 million of share-based compensation expense in general and administrative expense, capital expenditures and operating expense (September 30, 2023: \$3.2 million).

The Company issued DSUs to directors of the Company, pursuant to the Company's DSU plan and has 4,479 DSUs outstanding at September 30, 2024. The DSUs are fully vested and are redeemable upon a holder ceasing to be a director of PetroTal. No common shares will be issued under the DSU plan, as they are settled in cash at the prevailing market price and valued at the closing share price on the reporting date. For the nine months ended September 30, 2024, the Company recognized \$0.2 million of DSU expense in general and administrative expense and contributed surplus (September 30, 2023: \$0.6 million).

The following table details the PSU and DSU activity:

|                                      | Performance<br>Share Units | Deferred Share<br>Units |
|--------------------------------------|----------------------------|-------------------------|
| <b>Balance at January 1, 2023</b>    | 19,727,168                 | 2,651,754               |
| Additions                            | 9,038,663                  | 1,292,000               |
| Issued                               | (7,707,440)                | —                       |
| Forfeited                            | (256,471)                  | —                       |
| Exercised/settled                    | —                          | (151,260)               |
| <b>Balance at December 31, 2023</b>  | 20,801,920                 | 3,792,494               |
| Additions                            | 8,205,434                  | 1,452,128               |
| Issued                               | (9,910,872)                | —                       |
| Forfeited                            | (1,486,722)                | —                       |
| Exercised/settled                    | —                          | (765,428)               |
| <b>Balance at September 30, 2024</b> | <b>17,609,760</b>          | <b>4,479,194</b>        |

## 17. REVENUE NET OF ROYALTIES AND SOCIAL FUND

The Company's oil revenue is determined pursuant to the terms of various sales agreements. The transaction price for crude is based on the commodity price in the production month, adjusted for quality, allowable deductions and other factors. Commodity prices are based on market indices.

|   | Three Months Ended September 30 |               | Nine Months Ended September 30 |                |
|---|---------------------------------|---------------|--------------------------------|----------------|
|   | 2024                            | 2023          | 2024                           | 2023           |
| Oil revenue   | 78,850                          | 69,142        | 282,519                        | 232,865        |
| Royalty   | (5,414)                         | (4,204)       | (20,413)                       | (15,856)       |
| Social fund (see Note 4)                            | (2,019)                         | (1,631)       | (6,511)                        | (5,116)        |
| <b>Oil Revenue Net of Royalties and Social Fund</b> | <b>71,417</b>                   | <b>63,307</b> | <b>255,595</b>                 | <b>211,893</b> |

## 18. TAXES

The Company's effective tax rate is impacted each quarter by the relative pre-tax income earned by the Company's operations in Canada, U.S., and Peru. The Company is subject to statutory tax rates of 23% in Canada, 21% in the U.S. and 32% in Peru (activities of the Company in Peru are subject to a 30% statutory tax rate plus 2% in accordance with Law 27343). The Company files federal income tax returns and local income tax returns in the various jurisdictions.

The tax at the effective rate differed from the tax at the statutory rate as follows:

|   | Three Months Ended September 30 |               | Nine Months Ended September 30 |               |
|---|---------------------------------|---------------|--------------------------------|---------------|
|   | 2024                            | 2023          | 2024                           | 2023          |
| Earnings before income taxes              | 13,217                          | 44,804        | 130,319                        | 117,901       |
| Canadian corporate tax rate               | 23.00 %                         | 23.00 %       | 23.00 %                        | 23.00 %       |
| Expected income tax expense               | 3,040                           | 10,305        | 29,973                         | 27,117        |
| Increase (decrease) in taxes resulting    |                                 |               |                                |               |
| Non-deductible expenses and other         | 3,056                           | 5,621         | 1,980                          | 1,497         |
| Tax differential on foreign jurisdictions | (58)                            | 3,519         | 8,158                          | 9,123         |
| Change in valuation allowance             | —                               | —             | —                              | (8,811)       |
| <b>Provision for income taxes</b>         | <b>6,038</b>                    | <b>19,445</b> | <b>40,111</b>                  | <b>28,926</b> |

The Company recognized the net tax amount related to Net Operating Losses ("NOLs") and deferred tax liabilities in Canada, Peru and the US. As of September 30, 2024, the Company consumed all losses in Canada (December 31, 2023: \$17 million) and all losses in Peru (December 31, 2023: \$7 million). The US has \$0.9 million tax losses remaining (December 31, 2023: \$2 million). The US non-capital losses can be carried forward indefinitely.

The aggregate amount of temporary differences associated with investments in subsidiaries for which deferred tax liabilities have not been recognized as of September 30, 2024 is approximately \$4 million (December 31, 2023: \$29 million).

## 19. COMMITMENTS

At September 30, 2024, the Company holds the following letters of credit guaranteeing its commitments in exploration block 107:

| Block | Beneficiary    | Amount         | Commitment  | Expiration |
|-------|----------------|----------------|---|------------|
| 107   | Perupetro S.A. | \$1,500        | 1st exploration well, minimum work 5th exploratory period | May 2026   |
| 107   | Perupetro S.A. | \$1,500        | 2nd exploration well, minimum work 5th exploratory period | May 2026   |
|       |                | <u>\$3,000</u> |   |            |

## 20. SUBSEQUENT EVENTS

On October 2, 2024, the President of Peru signed a Supreme Decree allowing for the amendment of the hydrocarbon exploration and production license for Block 131 in Peru. CEPISA Peruana SAC and the Company are now awaiting the renewal of an investment certificate from the Peruvian tax authority within the next 30 business days, at which point the transaction is expected to close.

On October 11, 2024, PetroTal executed a financing agreement to lease a drilling rig with a Peruvian bank. The term of the rig lease is 36 months and a payment of approximately \$0.5 million per month. In addition, the Company will incur additional costs associated with the commissioning and transportation of the rig to Peru.

On November 11, 2024, the Company declared a cash dividend of \$0.015 per common share to be paid December 13, 2024.